

## What's New in Touchstone and Touchstone Re

Katharine Stevens Colette Karakashian



©2019 AIR Worldwide

Confidential: For European Seminar Attendees Only



### Touchstone<sup>®</sup>

## Sequel Impact Integration

### Touchstone Re™

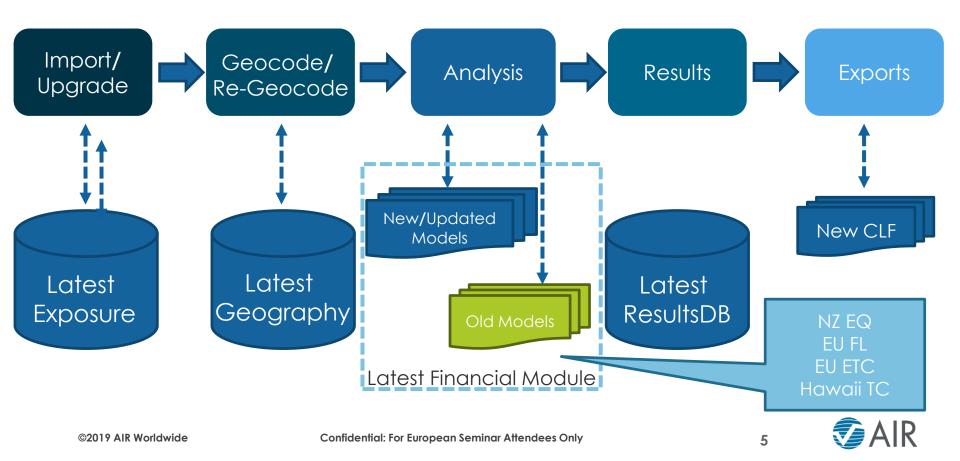
Automating Workflows with APIs



## Touchstone



#### Run Prior Model Versions in the Latest Software

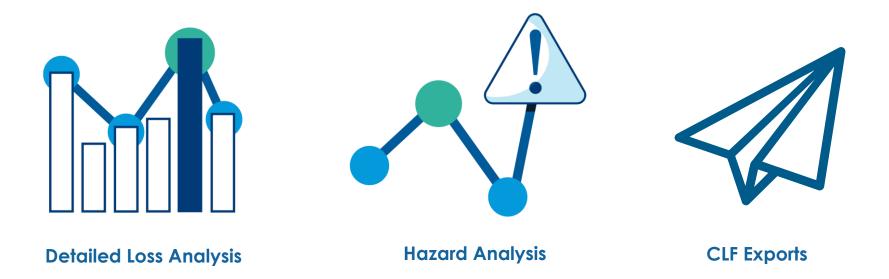


#### Prior Version Model Event Sets Available

Analysis Settir	ngs				Analysis Setting	s			
Model:	AIR Default		T		Model: A	IR Default	•		
	rophe Peril Analysis				Catastro	ophe Peril Analysis			
Region:	Europe	•			Region:	Europe	•		
Event Set:	10K European AP (2019) - Standar	rd	-		Event Set:	10K European AP (2019) - Standar	rd	•	
Perils: Event Set Filta	Fire Following     Sprinkler Leakage     Landslide     Tsunami     Liquefaction er: Filters not applied		Severe Storm Severe Thunderstorm	Cother Perils:  Content Flood  Cont	Event Set Filter		istorical (2019) rstorm Historical (2019) 2018) dard Historical (2015)	ere Storm severe Thunderstorm Vinter Storm	Other Perils:     Inland Flood     Wildfire/Bushfire     Terrorism     Coastal Flood
Demand Surg Financial Sett		Off •			Demand Surge: Financial Settin		Off •		
	Disaggregation: Average Properties: For Invalid Con/Occ Pairs:	On   Off  Ignore	•		Financial Settin	gs: Correlation: Disaggregation: Average Properties: For Invalid Con/Occ Pairs:	On  Off Off Ignore		
	Apply location terms for re		default behavior 🔻			Apply location terms for re-	sidential contracts: AIR defa	ult behavior 🔻	
Flexibility:	Loss Modification Factor: Baseline Analysis:	None	•		Flexibility:	Loss Modification Factor: Baseline Analysis:	None	- 🌶	
Move Mari	ne Craft Geocodes to Coast				Move Marine	Craft Geocodes to Coast			



#### Software Performance Enhancements Yield Faster Runtimes Across Various Workflows



#### SQL 2016 Means Reduced Results Database Sizes



Significant improvement in SQL query performance

Reduced disk space demands

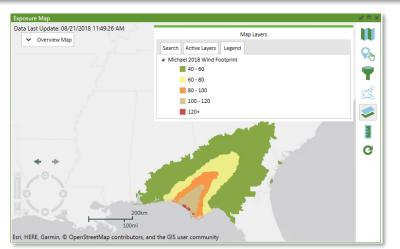
For the technologically inclined, AIR is leveraging Columnstore, which allows for high data compression

Confidential: For European Seminar Attendees Only



## Location-Level Event Intensities (LLEIs) Are Now Available for ALERT<sup>TM</sup> Events Sets

Haza	ard Results Inter	sity									×
	Location ID	Latitude	Longitude		Tro	pical Cyclon	e			1	^
	Location ID	Latitude	Longitude	Maximum Wind Speed	Maximum Wind Speed Units	Duration	Duration Units	Surge Depth	Surge Depth Units		
•	397424	29.615601	-82.339302	71.73	MPH	13.00	HRS	0.00	FT		
	398017	29.621201	-82.339302	71.29	MPH	13.00	HRS	0.00	FT		
	398018	29.621201	-82.335602	71.41	MPH	13.00	HRS	0.00	FT		
	398019	29.621201	-82.331902	71.58	MPH	13.00	HRS	0.00	FT		
	398020	29.621201	-82.328102	71.74	MPH	13.00	HRS	0.00	FT		
	398606	29.626801	-82.335602	70.97	MPH	13.00	HRS	0.00	FT		
	398607	29.626801	-82.331902	71.21	MPH	13.00	HRS	0.00	FT		
	398608	29.626801	-82.328102	71.39	MPH	13.00	HRS	0.00	FT		
	398609	29.626801	-82.324402	71.62	MPH	13.00	HRS	0.00	FT		



#### Provides Transparency

#### Facilitates Understanding

#### Supports Validation

9

Confidential: For European Seminar Attendees Only



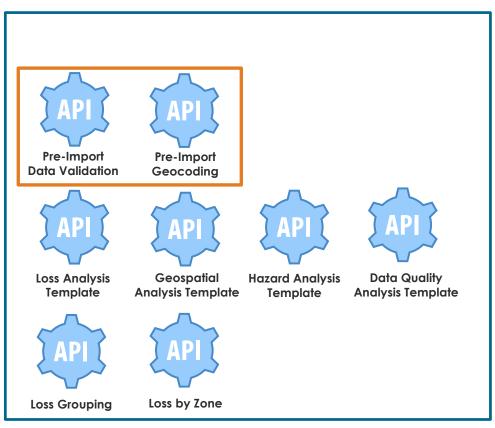
#### Project Import and Export Streamlines Data Transfer

- Entire projects can be exported and imported, including:
  - Exposure views with filters
  - Reinsurance information (.rpx)
  - Currency rates
  - Detailed loss templates
  - UN/2 and CLF files
- Allows users to retain the structures of their exposure data (views/sets)
- User can select which specific artifacts to export
- Provides single package of files
- Import allows user to seamlessly re-create exposure structures (project, exposure views, exposure sets)
- Touchstone 2018 projects can be imported and upgraded in Touchstone 2019

Т	Manage Projects					_		×
Cho	ose Project							
Ехро	ort will include:	<b>V</b> E	xposure Data 🔲 Resu	lts (CLF) 🔲 Unicede/2				8
	Name	V	Created Date ⊽	Created By ∇	Description			V
0	DefaultUW		07/16/2018 11:46 AM	DEFAULT	DO NOT DELETE - Defau	ult Under	writing F	<sup>o</sup> roje
0	AirTestProj		07/16/2018 3:48 PM	AIR-WORLDWIDE\i58147				
0	Ryan		07/16/2018 4:34 PM	AIR-WORLDWIDE\162929				
0	Demo		07/17/2018 1:12 PM	AIR-WORLDWIDE\i20827				
0	JBH		07/17/2018 2:18 PM	AIR-WORLDWIDE\I63128				
0	Test Project		07/18/2018 4:38 PM	AIR-WORLDWIDE\165544				
Sele	ct Loss Results ((	CLF)						Ý
A	Confirm Exposu	ire & Se	lect Formats					~
UNI	CEDE/2 & LOB N	lapping						~
A	Export Options							~
<b>v</b> (	Close on Export					Can	ncel	Export



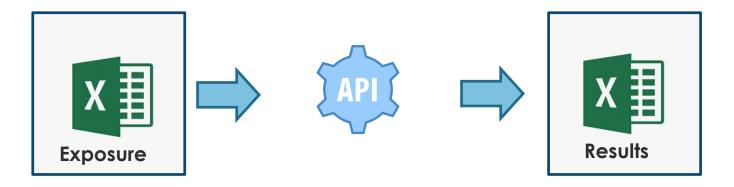
#### Brand New Touchstone APIs



Confidential: For European Seminar Attendees Only



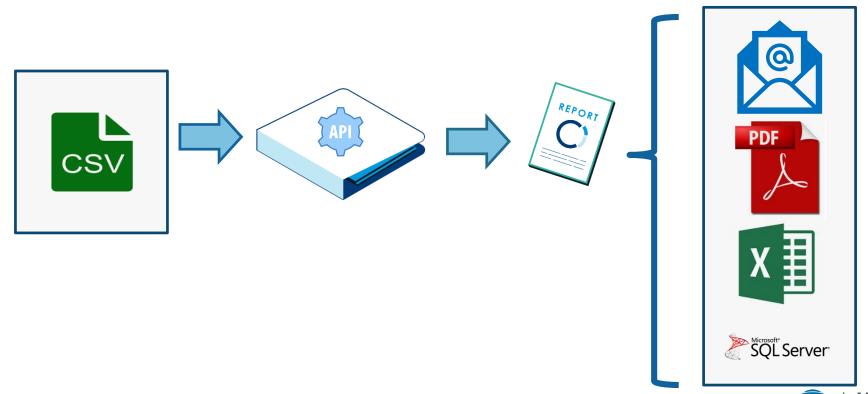
#### Integrate into Your Microsoft Excel Data Scrubbing



File	Home Insert Page Layout I	Formulas Data Review View CAT Modeli	$\mathbb{Q}$ Tell me what you want to do
<b>Initialize</b>	Profiles: Property *	Analysis Name: Detailed Loss Analysis Start Analysis	is Account Scount Count Account Count Account Scout S
	Select Profile	Pre-Risk	Live Account Results 🕞 Utilities



#### Create an Automation Folder for CSV Files

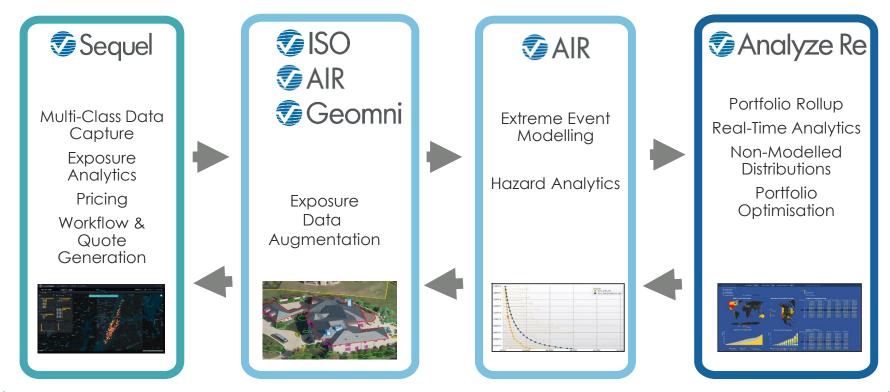




## Sequel Impact Integration



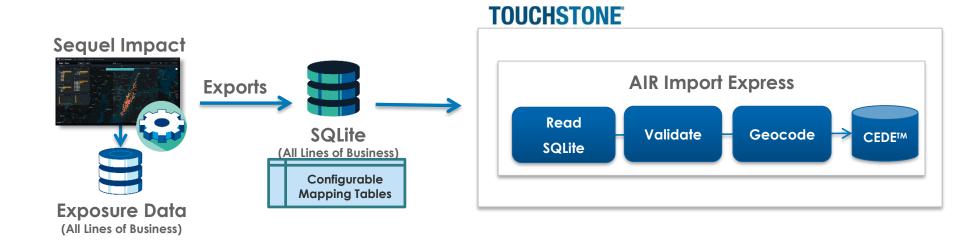
#### Delivering Analytics Throughout the (Re)Insurance Value Chain



#### Automation & APIs

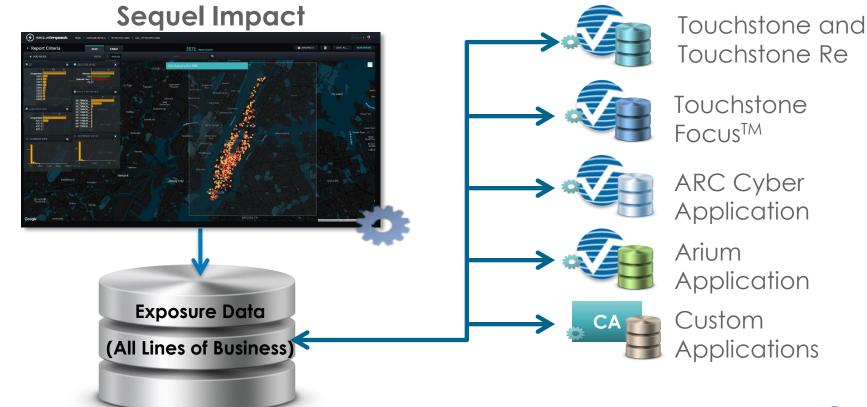


Touchstone Can Now Ingest Exposure Data from Sequel Impact at the Click of a Button





Future Vision: Additional Data Transfer Capabilities Between Sequel Impact and AIR Products



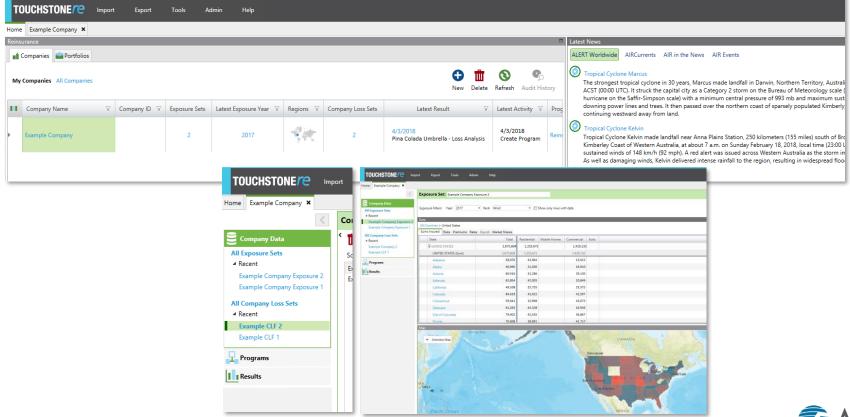
Confidential: For European Seminar Attendees Only



## Touchstone Re



#### Touchstone Re Goes Live!





#### Updated and New Models Coming to Touchstone Re

#### CATRADER<sup>®</sup> Parity Models

- US and Canada MPCI and Crop Hail
- China MPCI
- Terrorism
- Pandemic

#### **Updated Models**

- •US Hurricane (including Offshore)
- European ETC (including GB Storm Surge)
- Central Europe Inland Flood (including Poland)
- New Zealand Earthquake

#### **New Models**

•India MPCI\*

\* Only available in Touchstone Re

20



Confidential: For European Seminar Attendees Only

#### CATRADER to Touchstone Re Migration Tool

CATRADER To TouchstoneRe			
TouchstoneRe SQL Server	SDGTSAIODB4\SQL2016		
CATRADER Database	AIRCT2Exp		Foreilitetee
TochstoneRe Database	AIRExposureRe		Facilitates transfer of
SQL Server Login	airadmin		CATRADER to
SQL Server Password	****		
CATRADER CLF Source Directory	\\SDGEmeraldEGDB\AirConfigData		Re
TouchstoneRe CLF Directory	\\SDGEmeraldEGDB\DataShare		
All Companies			
Company Filter	AMER PHYS ASSUR CORP	*	from
With Programs Expiring On or After	AMER PROFESSIONALS		Touchstone
1/ 1/2010	AMER PROTECTION INS	Ξ	
T	AMER RE CORP GROUP		Re
Treaty Status ✓ Bound	AMER RELIABLE INS CO		
Authorized	AMER RESOURCES INS		
Submitted	AMER ROAD INS CO AMER SAFETY CAS INS		Provides flexibility to
	AMER SAFETY INDEM CO		
	AMER SAFETY INS CO		migrate all or
Get Company List	AMER SAFETY INS GRP		selected companies
	AMER SECURITY INS CO		
Calculate Space	AMER SELECT INS CO		
	AMER SERVICE INS CO	-	
Migrate To Touchstone Re		4	
	Select All	View Log	
4292 of 4295 companies selected.			



#### Migrating Data from CATRADER to Touchstone Re

Companies

Programs (including inuring/assessment/source relationships)

CLFs/DLFs

User-Defined Categories or UDCs (Company and Cat Programmes)Portfolios

Portfolios

Program Event Filters for Crop Models

Advanced Loss Modifications and Custom Aggregate Models and LOBs

CLF Loss Market Shares



#### Touchstone Re Import Functionality

#### **Prior Version Import Functionality**



#### Summer 2019 Enhanced Functionality





#### Calculate CLF-Based Loss Market Shares

Analyze CLFs against custom ALERT Event Sets

🚂 AIR ImportExpress										×
Import Type:	Company	y Loss	s File (CLF)		•					?
	Import a s	set of	Company L	oss Files						
Import Data Details										
Input File: * \\csdt7\Import\Er	nvision_20	19\CI	LFs\ToComb	ine\CA_\	7_EQ_FF_G	<b>F</b>				
CLF Set Name: * CA_v7_EQ_FF_10	к									
Company Name: * On The Fly					-	* A new com	pany will be o	reated.		
Type: 10K with Historic a	nd World	Scena	arios							
Expand/Generate: 🗹 Generate Loss	Market Sh	ares								
Currency Rate:	AIR Defau	ılt	•							
Expand Multi-	/ear Analys	sis								
Model Name		#	Version	Peril	Demand Surge	Modified	Currency	Year Count	Event Count	Loss File Name
AIR Earthquake Model for the U.S. and	d Canada	11	10.4.0	EQ	Yes	No	LCL	3,447	4,192	CA_v7_EQ_FF_R
<										>
Close after Import									I	mport Close



Type of posting	Posting date:time EST	Summary	Scenarios	Downloads
Post Landfall 2	11/8/2018 6:00:00 PM	0		0
Post Landfall 1	9/9/2018 6:00:00 PM	٢		0
Landfall	9/4/2018 7:00:00 PM	٢		0

#### Simulated Event Set

Note: The "All simulated scenarios" set consists of all the events simulated by AIR using the event's actual parameters. The "Select simulated scenarios" set consists of a subset of the full distribution that is most representative of the range of potential industry losses.

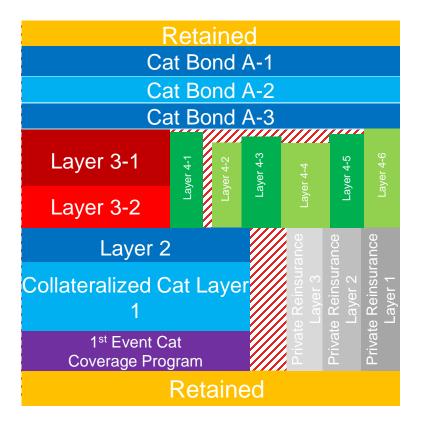
Product	Version	Description	Download
CATRADER	Version 19 and 20 and TS Re	Selected set of simulated scenarios	\$
TOUCHSTONE	Version 5.1 and 6	Selected set of simulated scenarios	\$



#### Program Relationships Tab Simplifies Structuring Complex Structures

TOUCHSTONE/C Imp	ort Export Tools Admin Help	I9 → 3/26/2019 by AIR-WORLDWIDE\/61778 rms in: Units: Ones V Ones Units: Us Cat Program to be priced Us Cat Program Us Cat P
Home Example Company 🗙		
<	Program: Corporate Cat Program to be priced	
Company Data Compa	Catastrophe Excess of Loss     01/01/2019 <ul> <li>12/31/2019</li> <li>3/26/2019 by AIR-WORLDWIDE\161778</li> </ul> Currency Rate Table:     Save Terms in:     Display Terms in:     Units:	
Europe Cat Cover US Cat Program Inuring Quota Share Inuring Catbond + View More	Corporate Cat Program to be priced	Company       Assessment         V       Name       V         Europe Cat Cov       1/1/2019-12/3         New Programs         Cat XOL       Quota Share         Agg XOL       Cat Bond         ILW       Ground Up         Relationship Properties Manager         Select any program on the stage to view or modify its relationship

#### Touchstone Re Supports More Complex Reinsurance Structures



- More flexible inuring and source programmes relationships
- Support for multiple exposure sets
- Ability to specify layer specific perils



#### Enhanced CLF Management Functionality

						A dealer		
T /	AIR Exp	ortExpress					×	
Г			Export Type	e: Company Loss	File (CLF)/Asso	ciat 💌	2	
				Contains losses for each event.	by line of busir	ess, area, and subarea		
~	Source	Results VOptions VLOB Mapping					[	
		o Export:					0	
	ID	Name	Project Name	Database Name	Result Type	Created	<u>^</u>	
0	=	Aa	Aa	<u>A</u> a	=	=	, C	Pus strc Tou
•	7156	TEST - Loss Analysis wEventID LMF04	MR_test	MR_TEST_RES	CLF	3/26/2019 5:43:29 PM	ι.	
0	7153	TEST - Loss Analysis wEventID LMF05_LN	MR_test	MR_TEST_RES	CLF	3/26/2019 5:42:51 PM	e.	strc
0	7152	TEST - Loss Analysis wEventID LMF05	MR test	MR TEST RES	CLF	3/26/2019 5:42:47 PM	~ .	-
<						2		
Com	ments:	:						
Mure	har of	CLF Cores: Min: 1 Max:	4					
			-					
√ S	ave to	CLF		Associate	Loss to Compa	iny	1	
Dest	ination	Path: \\csdt7\Import	🐬 Browse	Loss Set Nam	ne: TEST - Loss	Analysis wEventID LMF04	li	
Base	File N	ame: TEST - Loss Analysis wEventID LN	1F04	Business Unit	t: Touchstone	ReDefault -	1	
				SQL Instance	CSGTS1DB1	\SQL2016 -	at in the second s	
				Company:	Touchstone	Re_Training -	÷.	
							-	
	~							
	Close	on Export				Export Car	cel	

Push results straight to Touchstone Re

#### Enhanced CLF Management Functionality

Sort: Date Installed - newest on top   Katie_CombinedCLF Exercise4_Combined TX_FL_NODS_10K_GR TX_FL_TC_10K UK_US_TSv6_EQ_TC_10K_GR Im Typ Mc IM IM IAI IAI IAI IAI IAI IAI IAI IAI I												
9 🗰 🔕 ઢ 😽	Name:	UK_US_TSv6_EQ_TC	_10K_GR									
	■ Description:		stone ver. 6.0.0.4446 (Frida									
-	_		ne UK & US - Loss Analy		******							
TX_FL_NoDS_10K_GR		Description Analysis Target Info Exposure View:	UK & US									
UK_US_TSv6_EQ_TC_10K_GR	Imported: 7/	25/2018			Generated:	7/13/2018 by	AIR Worldwide					
	Type: 10	( with Historic and \	Vorld Scenarios Los	s Market Sha	ires:	Not Generated	Generate					
	Modified: No		Exp	anded for M	ulti-Year Analysis: I	Not Expanded	Expand					
	Model Info	Loss Info										
	Model Info		r 🔹 AIR Default	• Or	nes 🔻	Generate Summ	ary Agg/Od	c: Aggregate	▼ EP Ty	rpe: Return Per	riod 🔻	
	Display C	Irrency: US Dolla	r ▼ AIR Default rate settings, then click Ge			Generate Summ	ary Agg/Od	cc: Aggregate	▼ EP Ty	rpe: Return Pe	riod 🔻	
	Display C	rency and exchange				Generate Summ	ary Agg/Od 20 yr	cc: Aggregate	▼ EP Ty 100 yr	rpe: Return Per 250 yr	riod ▼ 500 yr	1000 yr
	Display C Assign cu	rency and exchange		nerate Sumn	nary.					-		· · · · ·
TX_FL_NoDS_10K_GR TX_FL_TC_10K	Display C Assign cu Model Nan All Models	rency and exchange	rate settings, then click Ge	nerate Sumn	nary. AAL/EV	SD	20 yr	50 yr	100 yr	250 yr	500 yr	99,168,28
	Display C Assign cur Model Nan All Models AIR Extra Tr	e	rate settings, then click Ge I for Europe	nerate Sumn #	AAL/EV 5,281,439	SD 9,703,126	20 yr 21,851,536	50 yr 35,591,669	100 yr 47,873,086	250 yr 64,105,541	500 yr 81,920,518	99,168,28 6,093,88
	Display C Assign cur Model Nan All Models AlR Extra Tr AlR Extra Tr	US Dolla rency and exchange e pical Cyclone Mode	rate settings, then click Ge	nerate Summ # 41	nary. AAL/EV 5,281,439 167,854	SD 9,703,126 481,433	20 yr 21,851,536 735,765	50 yr 35,591,669 1,421,151	100 yr 47,873,086 2,218,079	250 yr 64,105,541 3,353,829	500 γr 81,920,518 4,743,681	99,168,28 6,093,88 714,71
	Display C Assign cur Model Nan All Models AIR Extra Tr AIR Extra tr AIR Earthqu AIR Earthqu	urrency: US Dolla rency and exchange e pical Cyclone Mode ske Model for Alaska	I for Europe	nerate Summ # 41 14	AAL/EV 5,281,439 167,854 5,214	SD 9,703,126 481,433 69,431	20 yr 21,851,536 735,765 0	50 yr 35,591,669 1,421,151 54,454	100 yr 47,873,086 2,218,079 144,127	250 yr 64,105,541 3,353,829 269,471	500 yr 81,920,518 4,743,681 419,832	99,168,28 6,093,88 714,71 3,547,53
	Display C Assign cur Model Nan All Models AIR Extra Tr AIR Earthqu AIR Earthqu AIR Earthqu	urrency: US Dolla rency and exchange e pical Cyclone Mode ake Model for Alaska ake Model for Hawa	I for Europe	nerate Summ # 41 14 13	AAL/EV 5,281,439 167,854 5,214 17,558	SD 9,703,126 481,433 69,431 213,354	20 yr 21,851,536 735,765 0 0	50 yr 35,591,669 1,421,151 54,454 62,304	100 yr 47,873,086 2,218,079 144,127 371,029	250 yr 64,105,541 3,353,829 269,471 1,254,552	500 yr 81,920,518 4,743,681 419,832 2,314,266	99,168,28 6,093,88 714,71 3,547,53 62,400,57
Sort: Date Installed - newest on top Katie_CombinedCLF Exercise4_Combined TX_FL_NoDS_10K_GR TX_FL_TC_10K	Display C Assign cur Model Nan All Models AIR Extra Tr AIR Earthqu AIR Earthqu AIR Earthqu AIR Hurrica	urrency: US Dolla rency and exchange e pical Cyclone Mode ske Model for Alaska ske Model for Hawa ske Model for the U	I for Europe	nerate Summ # 41 14 13 11	AAL/EV 5,281,439 167,854 5,214 17,558 1,735,605	SD 9,703,126 481,433 69,431 213,354 5,657,079	20 yr 21,851,536 735,765 0 0 8,996,163	50 yr 35,591,669 1,421,151 54,454 62,304 18,406,156	100 yr 47,873,086 2,218,079 144,127 371,029 28,168,768	250 yr 64,105,541 3,353,829 269,471 1,254,552 41,667,957	500 yr 81,920,518 4,743,681 419,832 2,314,266 52,695,220	1000 yr 99,168,28 6,093,88 714,71 3,547,53 62,400,57 27,209,58 95,674,38



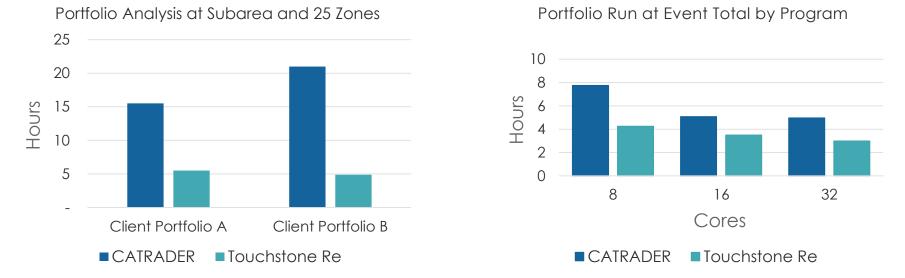
#### Expanded Loss Dashboard Shows More Views of Risk

				_								-			T		
<	Loss Result: L3	_M28_SI_QS_0320035	83061								Displa	y Currency:	US Dollar	▼ AIR De	fault 🔻	Thousand	ls
Company Data	Program	Company	Contract	100%		ticipation 3	Aggre	gate	Standard EP		Value at Risk	Select Zone	(s)	T			
Programs	Select Layer(s) 🔻	Net Retained		Gross	Par	ticipation 4	Occur	rence	EP Value	- 🍂		Select Peril	(s)	•			
Results	View By	Persp	ective	Net	Participatio	on	A	gg/Occ		EP Type		Zor	ne and Peril				
Results	Summary EP Table - I	Result: L3_M28_SI_QS	032003583061,	Program: US_Mod	els_L3Expos	ures_L3_M28	SI_QS_0320	)3548441								□ ×	ĸ
Recent L3 M28 SI QS 032003583061	Standard/TVAR 🔺	Program/Layer 🔺	Agg/Occ 🔺	Perspective 🔺	Peril 🔺	AAL(EV)	SD	Investment Amount	Attachment Probability %	Expected Loss %	Exhaustion Probability %	5%	2%	1%	0.4%	0	h
3_M11_SI_CATBOND_032003	STD_EP	Program	AGG	Contract	All Perils	3,086,765	2,464,294	0.00			0.00	7,682,653	9,878,741	11,810,925	13,931,601	16,80	
			occ	Contract	All Perils	1,539,363	1,522,652	0.00	0.00	0.00	0.00	4,235,951	5,954,871	7,769,716	10,194,095	12,26 ≡	
	STD_TVAR	Program	AGG	Contract	All Perils	5,526,874	2,486,031	0.00	0.00	0.00	0.00	10,315,051	12,765,738	14,776,911	17,571,447	20,25	
	STD_TVAR	Program	OCC	Contract	All Perils	3,021,178	1,813,109	0.00	0.00	0.00	0.00	6,379,676	8,581,739	10,463,348	13,208,802	15,52 +	
	•															•	
	Annual EP Chart - Res 2.000 %	sult: L3_M28_SI_QS_0	2003583061, Pr	ogram: US_Model:	s_L3Exposure	es_L3_M28_SI		Event L	oss Summary Tab	le - Result: L3	_M28_SI_QS_0320	003583061, Pi	rogram: US_N	lodels_L3Exp Contra		8_SI = ×	
	1.800 %		- <b>-</b>						g Type Year	Event ID	Peril Model	Compa	ny Loss	Program V		gram E	
	1.600 %							STC	5945	40331	WS 28	21,2	25,909	21,225,909	21,22	-	1
	1.400 %							STC	3456	23289	WS 28	19,6	63,816	19,663,816	19,66	3,816	
	1.200 %		- 1					STC	1501	10154	WS 28	18,6	572,650	18,672,650	18,67	2,650	
	1.000 %							STC	822	5516	WS 28	17,4	85,705	17,485,705	17,48	5,705	
	0.800 %							STC		68006	WS 28		379,567	17,379,567	17,37		
								STC		32602	WS 28		40,875	17,040,875	17,04	0,875	
	0.600 %																
	0.600 %							STC STC		42446	WS 28		007,275 661,971	17,007,275	17,00		



#### Touchstone Re Significantly Improves the Performance of Client Portfolio Run Times

Up to 4x as Fast as CATRADER when Run at Subarea by Programme with Zones



Note: Single program run times have generally improved but show variability based on exposures, analysis options

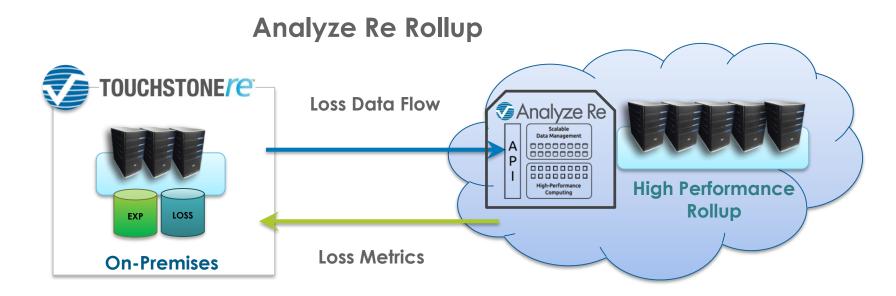
Confidential: For European Seminar Attendees Only

More than 1.5x as Fast as CATRADER

when Run at Event Total by Programme



Portfolio Rollup Powered by Analyze Re Will Significantly Improve the Speed of Analyses



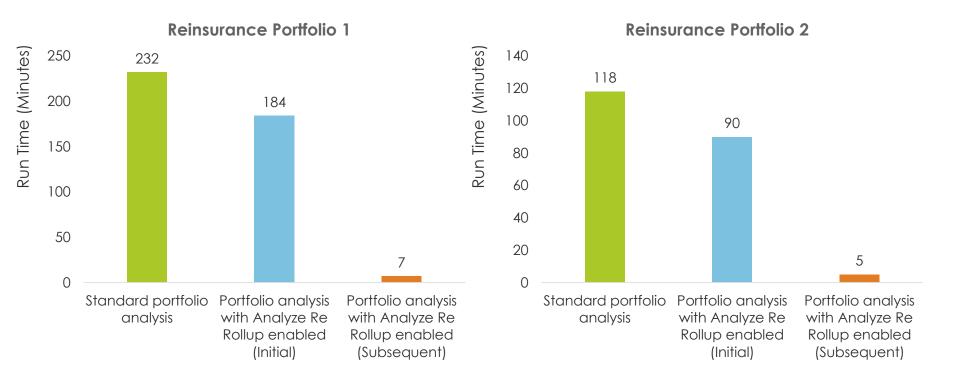


#### Implementing Analyze Re Rollup Will Be as Simple as Clicking a Checkbox

	Portfolio:	MultiProgramType_032902327578   Analyze Re Rollup				
	Analysis Set	tings				
oss Diagnostics						
Portfolio Filter	Even	Event Set:		World All Perils (10K Time Dep Hybri		
Analysis Settings						
Output Options Analysis Management	Dem	Demand Surge:		🔘 With 🔘 Without 💿 Program specific 🎤		
		erils				
		Earthquake 🎤 🛛		yclone 🗹 Severe Storm	✓ Other Perils: ✓ Inland Flood	
		Earthquake 💉 🛛 🖟	☑ Tropical C ☑ Wind	yclone <table-cell> Severe Storm 🕼 Severe Thunderstorm 🕼 Winter Storm</table-cell>		
		Earthquake 🎤 🛛		Severe Thunderstorm	Inland Flood	
		Earthquake 💉 🛛 🖟		Severe Thunderstorm	<ul> <li>✓ Inland Flood</li> <li>✓ Wildfire/Bushfire</li> <li>□ Terrorism</li> <li>✓ Coastal Flood</li> </ul>	
		Earthquake 💉 🛛 🖟		Severe Thunderstorm	<ul> <li>Inland Flood</li> <li>Wildfire/Bushfire</li> <li>Terrorism </li> </ul>	



## Sample Portfolio Performance Improvements with Analyze Re Rollup







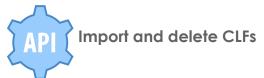
# Automating Workflows with APIs

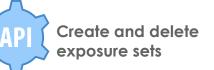


#### Touchstone Re APIs Automate Workflows











Submit program and portfolio loss analyses



Create, retrieve, edit, and delete programs



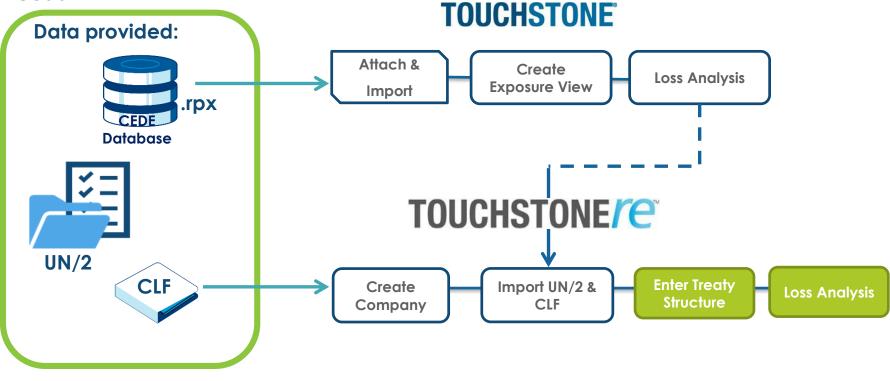




Calculate CLF loss market shares



#### Automating the Reinsurance Pricing Workflow -Adhering to Your View of Risk Cedant A





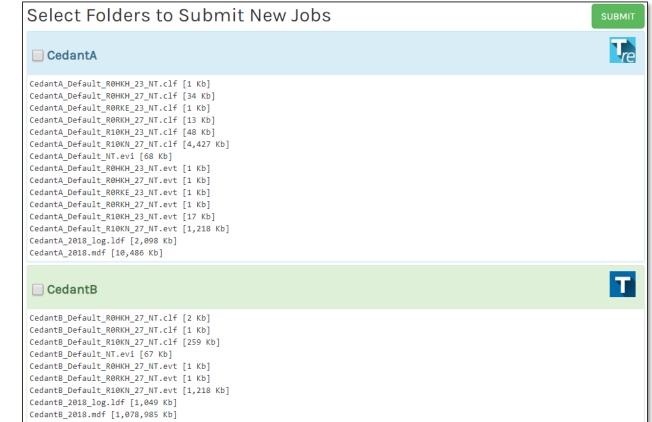
# Automating the Reinsurance Pricing Workflow— Does the CLF Adhere to Your View of Risk?

#### Cedant A

	Comment5 = Description	
	Comment6 = Analysis Target Info	
	Comment7 = Exposure View:	Cedant A
Data provided:	Comment8 = Exposure View Filter:	Not defined
	Comment9 = * ApplyAsOfDate	: -
	Comment10 = Exposure Set(s):	1
	Comment11 =	AIRExposure_DemoDefault, CedantA
	Comment12 = Exposure Statistics	
	Comment13 = Total RV:	1496947260001.97
	Comment14 = o Hazard Models Options	
	Comment15 = Event Set Name:	10K US AP (2017) - Standard
	Comment16 = Event Set Type:	Stochastic
	Comment17 = Event Filter.	Not defined
	Comment18 = Perils:	
	Comment19 = [] Multi-peril Cro	p
	Comment20 = [] Coastal Flood	
	[] Crop Hail	
	Comment22 = [x] Earthquake Shak	e
	Comment23 = [x] Fire Following	
	Comment24 = [x] Inland Flood	
	Comment25 = [x] Landslide	
	Comment26 = [x] Precipitation F	lood
	Comment27 = [] Pandemic	
	Comment28 = [x] Sprinkler Leaka	ge
.rpx	Comment29 = [x] Severe Thunders	torm
	Comment30 = [x] Storm Surge	
CEDE	Comment31 = [x] Wind	
	Comment32 = [] Terrorism	
Database	Comment33 = [x] Tsunami	
	Comment34 = [] Wildfire/Bushfi	re 📕
	Comment35 = [x] Winter Storm	



#### Sample API Solution – Select Data



## Sample API Solution – Touchstone Re Company Created and CLF Imported

[6] - CedantA	Completed
Import CLF - 100%	
***************************************	
Cedant Name: CedantA	
3/19/2019 9:14 AM	
***************************************	
*****	
Analysis Info	
*****	
[3/19/2019 9:14 AM - 10K US AP (2018) - Warm SST Conditioned Hurricane: True [3/19/2019 9:14 AM - Storm Surge: True	
[3/19/2019 9:14 AM - Wind: True	
******	
Touchstone Re	
[3/19/2019 9:14 AM - Created new company: CedantA	
[3/19/2019 9:14 AM - Submitted import CLF: CedantA_Default_NT	
*****	
Workflow Complete	
3/19/2019 9:14 AM	
***************************************	
010 A ID Worldwide Confidentials For European Sominan Attendess Only	

#### Sample API Solution – Run Through Touchstone

[7] - CedantB	nning
Loss - 61%	
**************************************	
Cedant Name: CedantB	
3/19/2019 9:14 AM	
***************************************	
***********************************	
Analysis Info	
***************************************	
[3/19/2019 9:14 AM] - 10K US AP (2018) - Warm SST Conditioned Hurricane: False	
[3/19/2019 9:14 AM] - Storm Surge: True	
[3/19/2019 9:14 AM] - Wind: True	
*********************************	
Touchstone	
***************************************	
[3/19/2019 9:14 AM] - Attached CEDE database: CedantB_2018	
[3/19/2019 9:14 AM] - Created new project: CedantB	
[3/19/2019 9:14 AM] - Submitted loss analysis: CedantB_2018_Default	



#### Use Touchstone APIs to Build Integration





# Advanced Loss Modifications



# Build Your Custom View of Risk Using Touchstone Re's Advanced Loss Modifications

#### **Event-Based Adjustment Factors**

• Adjust losses based on events in the AIR catalogue by area and line of business

#### Program EP-Based Adjustment Factors

 Adjust ground-up losses for programs based on the EP curve for specific models



#### Event-Based Adjustment Factors Allow You to Customise Your View of AIR Models

Account for model variations discovered as part of your validation process

Incorporate new scientific findings that might alter model output prior to the release of an updated model

Account for secondary or sub-perils or special losses not included in the original

Investigate the sensitivity of model results

Apply safety loads for large events to develop a conservative approach to risk management



## Admin Console Provides an Interface for Managing Event-Based Adjustment Factors

Object Management <	Event Deced Ad								(			
Aggregate Program Analysis Template	Event Based Adjustment Factors Object Management > Event Based Adjustment Factors											
Aggregate Portfolio Analysis Template		Name										
Zone Set Manager	1 🗗 🏛 🕲 🗟 🖶		ription:	• •					H			
Event Based Adjustment Factors	Display: All Objects 🔹	Dese										
	Sort: Date Modified – newest 🔻	Creat	ied: 03/28	/2019 by AIR-WORLDWIDE\I61778								
	* New Event Based Adjustment F	Modi	Modified: 03/28/2019 by AIR-WORLDWIDE/01/78									
	<ul> <li>New Event Basea Adjustment F</li> </ul>											
		Filter	Models by Ever	t Set: World All Perils (10K Time Dep Hybrid)	•			Download Sample	Export (			
						1		-				
			Model ID	7 Model V AIK Hurricane Model for Hawaii	Model Version ⊽ 4.3.0	Base Name ▼ 18_X_H23	Factor By Area & LOB	▼ Factor By Event	-			
			27	AIR North Atlantic Basinwide Hurricane Model	21.0.0	19_X_H27		•				
			28	AIR Winter Storm Model for the U.S.	1.9.0	18_X_H28		•				
			30	AIR Tropical Cyclone Model for Canada	1.0.0	15_X_H30		•				
			31	AIR Earthquake Model for the Pan-European Re	3.1.0	18_X_H31		•				
			33	AIR Earthquake Model for Southeast Europe	1.0.0	13_X_H33		•				
			41	AIR Extra Tropical Cyclone Model for Europe	6.1.0	19_X_H41		•				
User Administration			42	AIR Winter Storm Model for Canada	1.0.0	15_X_H42		•				
ຸໂຫຼ Global Defaults			43	AIR Severe Thunderstorm Model for Europe	1.0.0	18_X_H43		•				
0			44	AIR Severe Thunderstorm Model for Australia	1.0.0	17_X_H44		•				
Event Set Management			51	AIR Earthquake Model for Australia	4.1.0	17_X_H51		•				
Loss Defaults			52	AIR Earthquake Model for Japan	6.3.0	17XH5214		•				
License Management			53	AIR Earthquake Model for New Zealand	4.0.0	19_X_T53TOT		•				
HPC Resource Management			54	AIR Earthquake Model for Southeast Asia	3.1.0	17_X_H54		•				
In Server Administration			55	AIR Earthquake Model for China	1.2.0	07_X_H55		•				
			58	AIR Earthquake Model for India	1.0.0	16_X_H58		•				
No Object Management												

## Review Results With or Without Event-Based Adjustment Factors

New Loss Analysis 2019 C	Cat Program Template: AIR Default Aggree	egate An 👻
	Program: 2019 Cat Program 🔹 🌶	
	Analysis Settings	•
Loss Diagnostics Analysis Settings	Demand Surge: O With O Without O Program specific	*
Output Options Analysis Management	Perils	
	<ul> <li>✓ Earthquake</li></ul>	
	Event Date Filter	=
	Start Date:      Program Specific User Specified: 01/01/2019 ~	
	End Date:      Program Specific User Specified:      12/31/2019	
	Consider events from program inception date	
	IED Settings: 🛛 Use latest IED	
	EP Adjustments: O With O Without O Program Specific	
	Custom LOBs: O With O Without O Program specific	
	Event Based Adjustment Factor:	•
	Analysis Name: 2019 Cat Program - Loss Analysis	Run



Programme EP-Based Loss Adjustments Enable You to Modify Losses Based on Your Knowledge of Loss Experience

Fine-tune model results to fit observed loss history

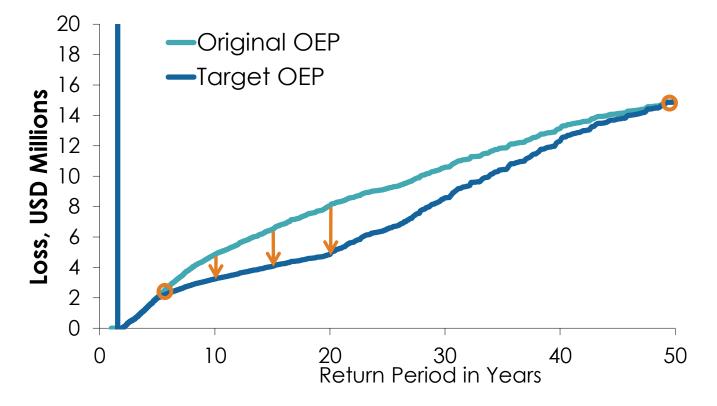
Adjust losses to match model results from an alternative model

Account for exposures that are dissimilar from AIR Industry Exposures

Apply special conditions that cannot be explicitly modelled



Example: Matching Modelled Losses with Your Ground-Up Loss Experience at Low Return Periods



Confidential: For European Seminar Attendees Only



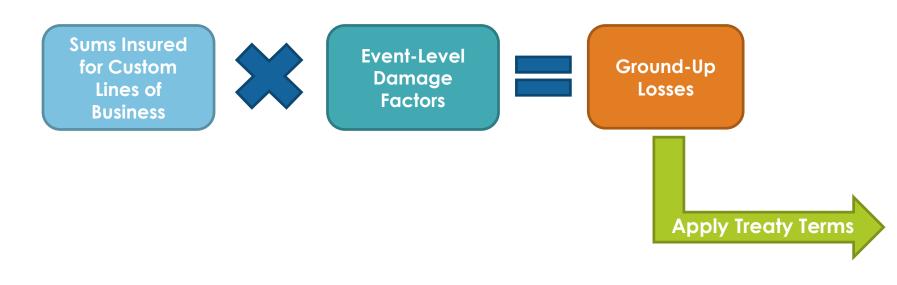
## EP Adjustments Screen Enables You to Define Target Points on an EP Curve

Program: 2019	Cat Pro	gram									
Program Detail Program Type: Catastrophe Excess Currency Rate Table	of Loss	Inception Date: 01/01/2019 Save Terms in:	▼ 12/31	ion Date: /2019 r Terms in:	•	1		IR-WORLD	WIDE\161778		Run Analysis Save
AIR Default	•	US Dollar Relationships EP A	✓ US Do		·			•			
Enable EP Adjus	stments Descri	ption	T	Modified	V	*	AIR Sev	vere Th	understorr	n Model for th	Copy from Program Reset All ?
15 18		rthquake Model for pan Inland Flood Mc					Point	Return P	eriod (yr)	<b>C</b> DisplayValue	Adjustment Method:
20		vere Thunderstorm I rricane Model for H		Yes		-	Point 1 Point 2		10 15	3,022 4,005	<ul> <li>Adjustment Method:</li> <li>Amount </li> <li>Percent</li> </ul>
27 28		sinwide Hurricane N nter Storm Model fo					Point 3 Point 4		20	4,888	Target Curve: Agg EP  Occ EP
30 31		opical Cyclone Mode rthquake Model for									Scaling Method: Scale
33 41		rthquake Model for tra Tropical Cyclone									RP Interval Min: RP Interval Max:
42 2019 AIR World		nter Storm Model fo		onfidential	: Foi	- r Eur	opean Se	eminar A	.ttendees O	nlv	5 50 <b>49</b>

# Aggregate Model Builder



#### Use Aggregate Model Builder to Develop Loss Estimates from Any Type of Risk





## Custom Models Can Be Applied to Capture Risk Not Covered by Traditional Models

🏬 Administration Console												• ×
Event Set Management	2	Model	Manage	ment								0
Event Set Management		Event Set Ma	anagement >	Model Management								0
Model Management	Custor	n Models AIF	Models									
								•	- Ih		A 0	ŵ
								C New	Download	Export	Edit Clear	
		Model ID 🛛	Model V	Model Version マ	Description V	D 11	D ·					
						Peril ⊽	Region V	-	Factor File			7
		203	Brazil-EQ	1.0.0	Brazil-EQ	Earthquake	Brazil	203_Brazil	_40LOBsDFF.	DFF		•
Ser Administration	2	204	Portugal F	1.0.0	Portugal Flood	Flood	Portugal					•
្សា Global Defaults												
C Event Set Management												
Loss Defaults												
📌 License Management												
HPC Resource Management												
Server Administration												
~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	•											•
Object Management											Г	
											L	Save
							Cm	eate	Cancel			
©2019 AIR Worldwide			Confider	ntial:			CR	Cate	CallCel		52	

### Custom Models Can Be Applied to Capture Risk Not Covered by Traditional Models

🗽 Administration Conso	le						[	]
Event Set Management	K Rodel I	Managen	nent					
Event Set Managemer	New Portfolio Loss Analysis						Terr	plate: AIR Default Aggregate A
Model Management		Portfolio:	MultiProgramType_(	032801156991		•	Analyze Re Rollup	
		Analysis Set	tings					(
	Loss Diagnostics							
	Portfolio Filter Analysis Settings	Even	t Set:	World All	l Perils & Custo	om Models 10	K ·	•
User Administratio	Output Options Analysis Management	Dem	and Surge:	With	Without	Program	specific 🎤	
Global Defaults	Analysis Management			Tropical Cyclone	Severe Storm		✓ Other Perils:	
License Manageme			Earthquake Shake	Wind	Severe The Winter Sto	understorm	<ul> <li>Inland Flood</li> <li>Wildfire/Bushfire</li> <li>Terrorism </li> </ul>	
Server Administrati							Coastal Flood	
Object Manageme							Crop Hail	
©2019 AIR Wo	rldwide	Confidenti	al:			Create	Cancer	

## Summary of New Features

#### Touchstone

- Sequel Impact integration
- Run prior model version
- Performance enhancements
- ALERT hazard information
- Project import/export
- APIs

#### Touchstone Re

- New import functionality
- Enhanced migration tool
- Complex reinsurance structures
- Analyze Re Portfolio Rollup
- Advanced loss modification
- Aggregate Model Builder
- APIs



#### Touchstone and Touchstone Re Release Timeline



#### Note: V8 CLFs/DLFs from 2020's release will not be compatible in Version 21 of CATRADER



# Questions?



