

What's New in Touchstone and Touchstone Re

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Touchstone[®]

Sequel Impact Integration

Touchstone Re™

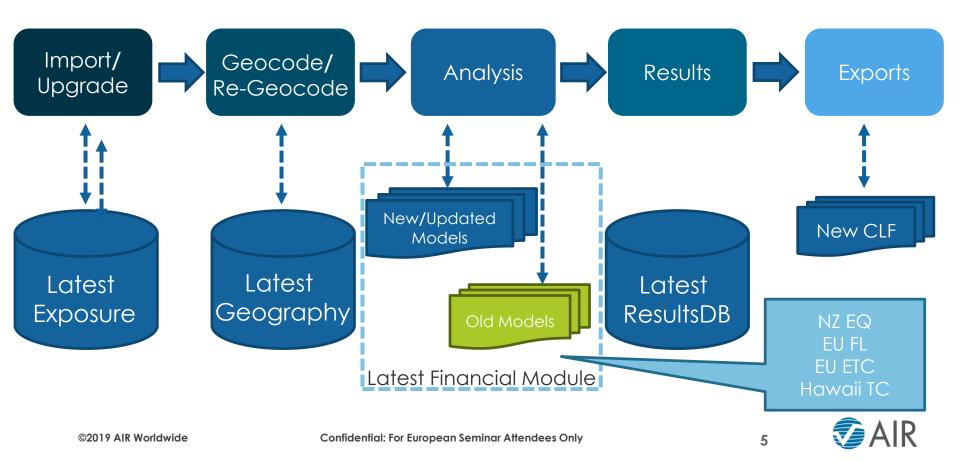
Automating Workflows with APIs



Touchstone



Run Prior Model Versions in the Latest Software

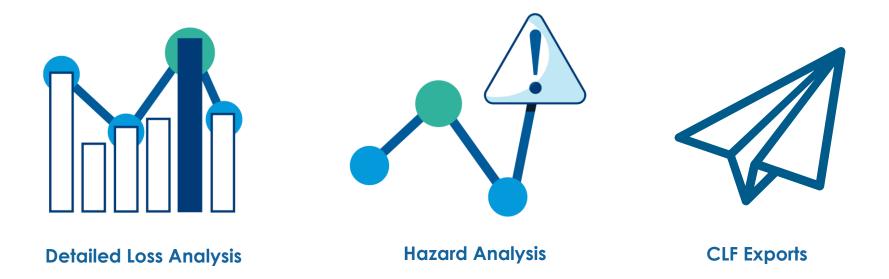


Prior Version Model Event Sets Available

| Analysis Settir | ngs | | | | Analysis Setting | s | | | |
|-------------------------------|---|------------------|----------------------------------|---|-----------------------------------|--|--|--|--|
| Model: | AIR Default | | T | | Model: A | IR Default | • | | |
| | rophe Peril Analysis | | | | Catastro | ophe Peril Analysis | | | |
| Region: | Europe | • | | | Region: | Europe | • | | |
| Event Set: | 10K European AP (2019) - Standar | rd | - | | Event Set: | 10K European AP (2019) - Standar | rd | • | |
| Perils: Event Set Filta | Fire Following Sprinkler Leakage Landslide Tsunami Liquefaction er: Filters not applied | | Severe Storm Severe Thunderstorm | Cother Perils: Content Flood Cont | Event Set Filter | | istorical (2019) rstorm Historical (2019) 2018) dard Historical (2015) | ere Storm severe Thunderstorm Vinter Storm | Other Perils: Inland Flood Wildfire/Bushfire Terrorism Coastal Flood |
| Demand Surg Financial Sett | | Off • | | | Demand Surge: Financial Settin | | Off • | | |
| | Disaggregation: Average Properties: For Invalid Con/Occ Pairs: | On Off Ignore | • | | Financial Settin | gs: Correlation: Disaggregation: Average Properties: For Invalid Con/Occ Pairs: | On Off Off Ignore | | |
| | Apply location terms for re | | default behavior 🔻 | | | Apply location terms for re- | sidential contracts: AIR defa | ult behavior 🔻 | |
| Flexibility: | Loss Modification Factor: Baseline Analysis: | None | • | | Flexibility: | Loss Modification Factor: Baseline Analysis: | None | - 🌶 | |
| Move Mari | ne Craft Geocodes to Coast | | | | Move Marine | Craft Geocodes to Coast | | | |



Software Performance Enhancements Yield Faster Runtimes Across Various Workflows



SQL 2016 Means Reduced Results Database Sizes



Significant improvement in SQL query performance

Reduced disk space demands

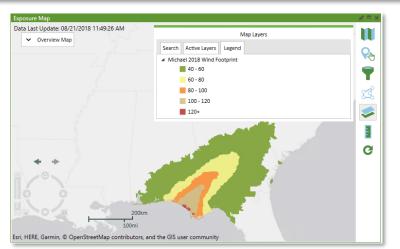
For the technologically inclined, AIR is leveraging Columnstore, which allows for high data compression

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Location-Level Event Intensities (LLEIs) Are Now Available for ALERTTM Events Sets

| Haza | ard Results Inter | sity | | | | | | | | | × |
|------|-------------------|-----------|------------|--------------------|--------------------------|--------------|----------------|-------------|-------------------|---|---|
| | Location ID | Latitude | Longitude | | Tro | pical Cyclon | e | | | 1 | ^ |
| | Location ID | Latitude | Longitude | Maximum Wind Speed | Maximum Wind Speed Units | Duration | Duration Units | Surge Depth | Surge Depth Units | | |
| • | 397424 | 29.615601 | -82.339302 | 71.73 | MPH | 13.00 | HRS | 0.00 | FT | | |
| | 398017 | 29.621201 | -82.339302 | 71.29 | MPH | 13.00 | HRS | 0.00 | FT | | |
| | 398018 | 29.621201 | -82.335602 | 71.41 | MPH | 13.00 | HRS | 0.00 | FT | | |
| | 398019 | 29.621201 | -82.331902 | 71.58 | MPH | 13.00 | HRS | 0.00 | FT | | |
| | 398020 | 29.621201 | -82.328102 | 71.74 | MPH | 13.00 | HRS | 0.00 | FT | | |
| | 398606 | 29.626801 | -82.335602 | 70.97 | MPH | 13.00 | HRS | 0.00 | FT | | |
| | 398607 | 29.626801 | -82.331902 | 71.21 | MPH | 13.00 | HRS | 0.00 | FT | | |
| | 398608 | 29.626801 | -82.328102 | 71.39 | MPH | 13.00 | HRS | 0.00 | FT | | |
| | 398609 | 29.626801 | -82.324402 | 71.62 | MPH | 13.00 | HRS | 0.00 | FT | | |



Provides Transparency

Facilitates Understanding

Supports Validation

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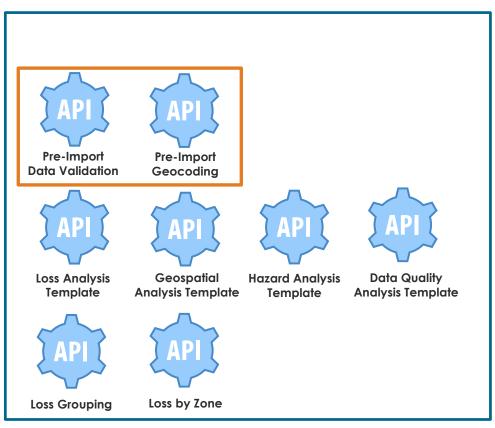
Project Import and Export Streamlines Data Transfer

- Entire projects can be exported and imported, including:
 - Exposure views with filters
 - Reinsurance information (.rpx)
 - Currency rates
 - Detailed loss templates
 - UN/2 and CLF files
- Allows users to retain the structures of their exposure data (views/sets)
- User can select which specific artifacts to export
- Provides single package of files
- Import allows user to seamlessly re-create exposure structures (project, exposure views, exposure sets)
- Touchstone 2018 projects can be imported and upgraded in Touchstone 2019

| Т | Manage Projects | | | | | _ | | × |
|------------|--------------------|------------|---------------------|-----------------------|-----------------------|-----------|-----------|-------------------|
| Cho | ose Project | | | | | | | |
| Ехро | ort will include: | V E | xposure Data 🔲 Resu | lts (CLF) 🔲 Unicede/2 | | | | 8 |
| | Name | V | Created Date ⊽ | Created By ∇ | Description | | | V |
| 0 | DefaultUW | | 07/16/2018 11:46 AM | DEFAULT | DO NOT DELETE - Defau | ult Under | writing F | ^o roje |
| 0 | AirTestProj | | 07/16/2018 3:48 PM | AIR-WORLDWIDE\i58147 | | | | |
| 0 | Ryan | | 07/16/2018 4:34 PM | AIR-WORLDWIDE\162929 | | | | |
| 0 | Demo | | 07/17/2018 1:12 PM | AIR-WORLDWIDE\i20827 | | | | |
| 0 | JBH | | 07/17/2018 2:18 PM | AIR-WORLDWIDE\I63128 | | | | |
| 0 | Test Project | | 07/18/2018 4:38 PM | AIR-WORLDWIDE\165544 | | | | |
| | | | | | | | | |
| Sele | ct Loss Results ((| CLF) | | | | | | Ý |
| A | Confirm Exposu | ire & Se | lect Formats | | | | | ~ |
| UNI | CEDE/2 & LOB N | lapping | | | | | | ~ |
| A | Export Options | | | | | | | ~ |
| v (| Close on Export | | | | | Can | ncel | Export |



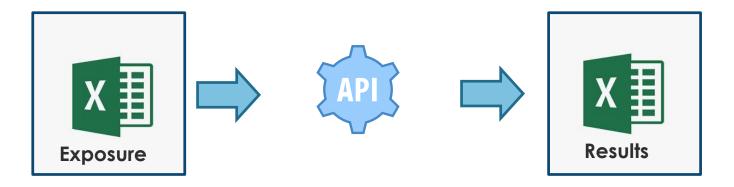
Brand New Touchstone APIs



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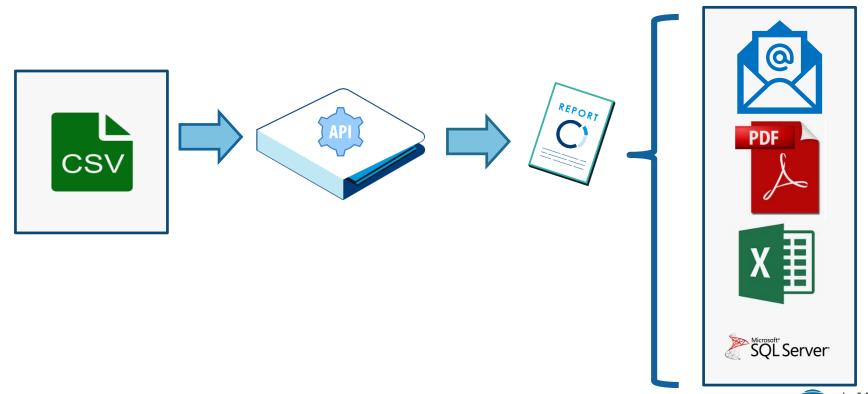
Integrate into Your Microsoft Excel Data Scrubbing



| File | Home Insert Page Layout I | Formulas Data Review View CAT Modeli | \mathbb{Q} Tell me what you want to do |
|-------------------|---------------------------|---|---|
| Initialize | Profiles: Property * | Analysis Name: Detailed Loss Analysis Start Analysis | is Account Scount Count Account Count Account Scout S |
| | Select Profile | Pre-Risk | Live Account Results 🕞 Utilities |



Create an Automation Folder for CSV Files

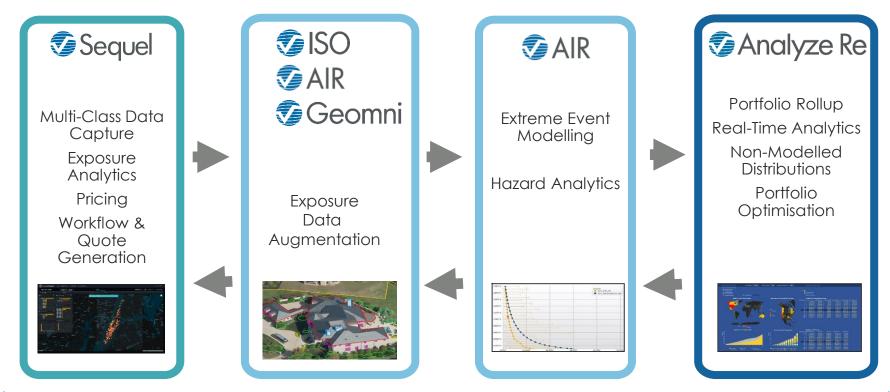




Sequel Impact Integration



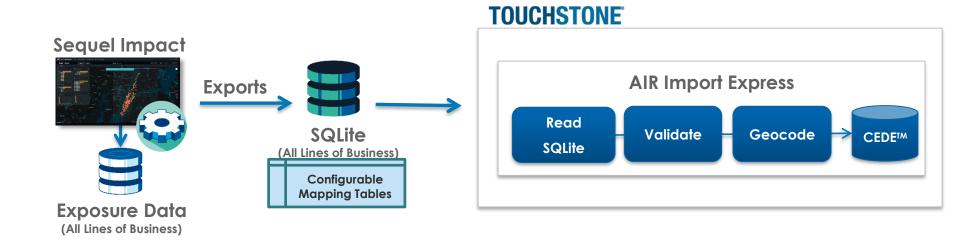
Delivering Analytics Throughout the (Re)Insurance Value Chain



Automation & APIs

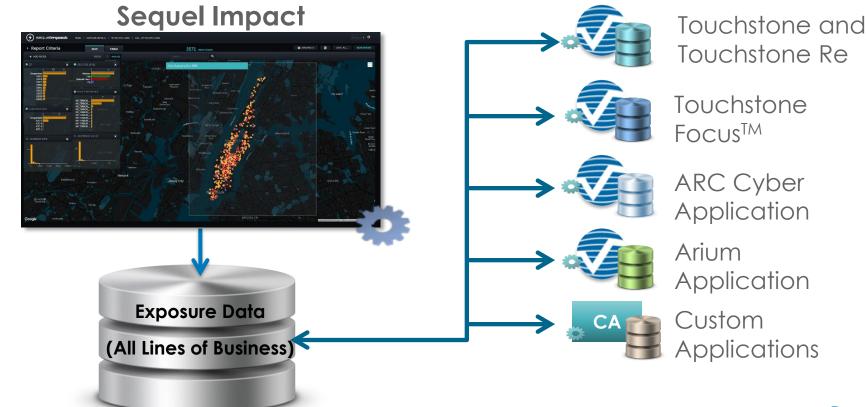


Touchstone Can Now Ingest Exposure Data from Sequel Impact at the Click of a Button





Future Vision: Additional Data Transfer Capabilities Between Sequel Impact and AIR Products



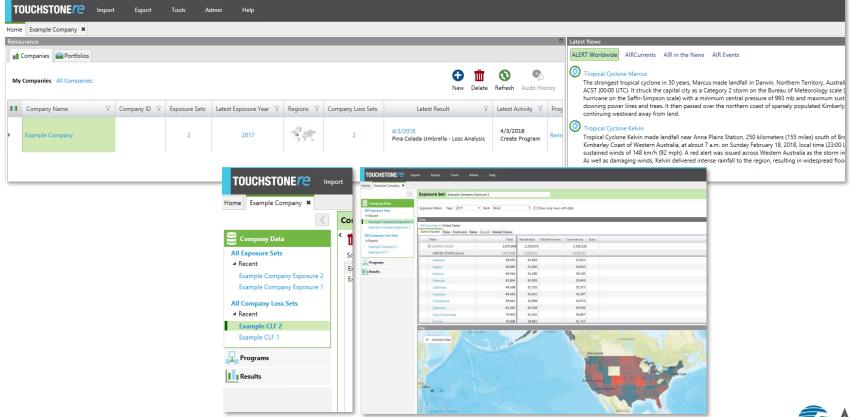
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Touchstone Re



Touchstone Re Goes Live!





Updated and New Models Coming to Touchstone Re

CATRADER[®] Parity Models

- US and Canada MPCI and Crop Hail
- China MPCI
- Terrorism
- Pandemic

Updated Models

- •US Hurricane (including Offshore)
- European ETC (including GB Storm Surge)
- Central Europe Inland Flood (including Poland)
- New Zealand Earthquake

New Models

•India MPCI*

* Only available in Touchstone Re

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CATRADER to Touchstone Re Migration Tool

| CATRADER To TouchstoneRe | | | |
|------------------------------------|--------------------------------------|----------|----------------------------|
| TouchstoneRe SQL Server | SDGTSAIODB4\SQL2016 | | |
| CATRADER Database | AIRCT2Exp | | Foreilitetee |
| TochstoneRe Database | AIRExposureRe | | Facilitates transfer of |
| SQL Server Login | airadmin | | CATRADER to |
| SQL Server Password | **** | | |
| CATRADER CLF Source Directory | \\SDGEmeraldEGDB\AirConfigData | | Re |
| TouchstoneRe CLF Directory | \\SDGEmeraldEGDB\DataShare | | |
| All Companies | | | |
| Company Filter | AMER PHYS ASSUR CORP | * | from |
| With Programs Expiring On or After | AMER PROFESSIONALS | | Touchstone |
| 1/ 1/2010 | AMER PROTECTION INS | Ξ | |
| T | AMER RE CORP GROUP | | Re |
| Treaty Status ✓ Bound | AMER RELIABLE INS CO | | |
| Authorized | AMER RESOURCES INS | | |
| Submitted | AMER ROAD INS CO AMER SAFETY CAS INS | | Provides flexibility to |
| | AMER SAFETY INDEM CO | | |
| | AMER SAFETY INS CO | | migrate all or |
| Get Company List | AMER SAFETY INS GRP | | selected companies |
| | AMER SECURITY INS CO | | |
| Calculate Space | AMER SELECT INS CO | | |
| | AMER SERVICE INS CO | - | |
| Migrate To Touchstone Re | | 4 | |
| | Select All | View Log | |
| 4292 of 4295 companies selected. | | | |



Migrating Data from CATRADER to Touchstone Re

Companies

Programs (including inuring/assessment/source relationships)

CLFs/DLFs

User-Defined Categories or UDCs (Company and Cat Programmes)Portfolios

Portfolios

Program Event Filters for Crop Models

Advanced Loss Modifications and Custom Aggregate Models and LOBs

CLF Loss Market Shares



Touchstone Re Import Functionality

Prior Version Import Functionality



Summer 2019 Enhanced Functionality





Calculate CLF-Based Loss Market Shares

Analyze CLFs against custom ALERT Event Sets

| 🚂 AIR ImportExpress | | | | | | | | | | × |
|---------------------------------------|-------------|--------|--------------|-----------|-----------------|-------------|----------------|---------------|----------------|----------------|
| Import Type: | Company | y Loss | s File (CLF) | | • | | | | | ? |
| | Import a s | set of | Company L | oss Files | | | | | | |
| Import Data Details | | | | | | | | | | |
| Input File: * \\csdt7\Import\Er | nvision_20 | 19\CI | LFs\ToComb | ine\CA_\ | 7_EQ_FF_G | F | | | | |
| CLF Set Name: * CA_v7_EQ_FF_10 | к | | | | | | | | | |
| Company Name: * On The Fly | | | | | - | * A new com | pany will be o | reated. | | |
| Type: 10K with Historic a | nd World | Scena | arios | | | | | | | |
| Expand/Generate: 🗹 Generate Loss | Market Sh | ares | | | | | | | | |
| Currency Rate: | AIR Defau | ılt | • | | | | | | | |
| Expand Multi- | /ear Analys | sis | | | | | | | | |
| | | | | | | | | | | |
| Model Name | | # | Version | Peril | Demand Surge | Modified | Currency | Year Count | Event Count | Loss File Name |
| AIR Earthquake Model for the U.S. and | d Canada | 11 | 10.4.0 | EQ | Yes | No | LCL | 3,447 | 4,192 | CA_v7_EQ_FF_R |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| < | | | | | | | | | | > |
| Close after Import | | | | | | | | | I | mport Close |



| Type of posting | Posting date:time EST | Summary | Scenarios | Downloads |
|-----------------|-----------------------|---------|-----------|-----------|
| Post Landfall 2 | 11/8/2018 6:00:00 PM | 0 | | 0 |
| Post Landfall 1 | 9/9/2018 6:00:00 PM | ٢ | | 0 |
| Landfall | 9/4/2018 7:00:00 PM | ٢ | | 0 |

Simulated Event Set

Note: The "All simulated scenarios" set consists of all the events simulated by AIR using the event's actual parameters. The "Select simulated scenarios" set consists of a subset of the full distribution that is most representative of the range of potential industry losses.

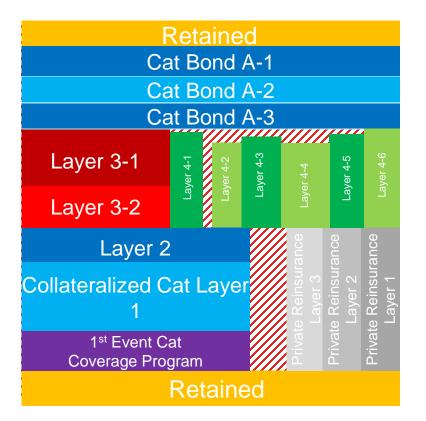
| Product | Version | Description | Download |
|------------|-----------------------------|-------------------------------------|----------|
| CATRADER | Version 19 and 20 and TS Re | Selected set of simulated scenarios | \$ |
| TOUCHSTONE | Version 5.1 and 6 | Selected set of simulated scenarios | \$ |



Program Relationships Tab Simplifies Structuring Complex Structures

| TOUCHSTONE/C Imp | ort Export Tools Admin Help | I9 → 3/26/2019 by AIR-WORLDWIDE\/61778 rms in: Units: Ones V Ones Units: Us Cat Program to be priced Us Cat Program Us Cat P |
|--|--|--|
| Home Example Company 🗙 | | |
| < | Program: Corporate Cat Program to be priced | |
| Company Data Compa | Catastrophe Excess of Loss 01/01/2019 12/31/2019 3/26/2019 by AIR-WORLDWIDE\161778 Currency Rate Table: Save Terms in: Display Terms in: Units: | |
| Europe Cat Cover US Cat Program Inuring Quota Share Inuring Catbond + View More | Corporate Cat Program to be priced | Company Assessment V Name V Europe Cat Cov 1/1/2019-12/3 New Programs Cat XOL Quota Share Agg XOL Cat Bond ILW Ground Up Relationship Properties Manager Select any program on the stage to view or modify its relationship |

Touchstone Re Supports More Complex Reinsurance Structures



- More flexible inuring and source programmes relationships
- Support for multiple exposure sets
- Ability to specify layer specific perils



Enhanced CLF Management Functionality

| | | | | | | A dealer | | |
|------|---------|--|--------------|------------------------------------|------------------|-------------------------|--|--------------------|
| T / | AIR Exp | ortExpress | | | | | × | |
| Г | | | Export Type | e: Company Loss | File (CLF)/Asso | ciat 💌 | 2 | |
| | | | | Contains losses for each event. | by line of busir | ess, area, and subarea | | |
| ~ | Source | Results VOptions VLOB Mapping | | | | | [| |
| | | o Export: | | | | | 0 | |
| | ID | Name | Project Name | Database Name | Result Type | Created | <u>^</u> | |
| 0 | = | Aa | Aa | <u>A</u> a | = | = | , C | Pus strc Tou |
| • | 7156 | TEST - Loss Analysis wEventID LMF04 | MR_test | MR_TEST_RES | CLF | 3/26/2019 5:43:29 PM | ι. | |
| 0 | 7153 | TEST - Loss Analysis wEventID LMF05_LN | MR_test | MR_TEST_RES | CLF | 3/26/2019 5:42:51 PM | e. | strc |
| 0 | 7152 | TEST - Loss Analysis wEventID LMF05 | MR test | MR TEST RES | CLF | 3/26/2019 5:42:47 PM | ~ . | - |
| < | | | | | | 2 | | |
| Com | ments: | : | | | | | | |
| Mure | har of | CLF Cores: Min: 1 Max: | 4 | | | | | |
| | | | - | | | | | |
| √ S | ave to | CLF | | Associate | Loss to Compa | iny | 1 | |
| Dest | ination | Path: \\csdt7\Import | 🐬 Browse | Loss Set Nam | ne: TEST - Loss | Analysis wEventID LMF04 | li | |
| Base | File N | ame: TEST - Loss Analysis wEventID LN | 1F04 | Business Unit | t: Touchstone | ReDefault - | 1 | |
| | | | | SQL Instance | CSGTS1DB1 | \SQL2016 - | at in the second s | |
| | | | | Company: | Touchstone | Re_Training - | ÷. | |
| | | | | | | | - | |
| | ~ | | | | | | | |
| | Close | on Export | | | | Export Car | cel | |

Push results straight to Touchstone Re

Enhanced CLF Management Functionality

| Sort: Date Installed - newest on top Katie_CombinedCLF Exercise4_Combined TX_FL_NODS_10K_GR TX_FL_TC_10K UK_US_TSv6_EQ_TC_10K_GR Im Typ Mc IM IM IAI IAI IAI IAI IAI IAI IAI IAI I | | | | | | | | | | | | |
|--|--|---|---|--|--|--|---|--|---|---|---|---|
| 9 🗰 🔕 ઢ 😽 | Name: | UK_US_TSv6_EQ_TC | _10K_GR | | | | | | | | | |
| | ■ Description: | | stone ver. 6.0.0.4446 (Frida | | | | | | | | | |
| - | _ | | ne UK & US - Loss Analy | | ****** | | | | | | | |
| TX_FL_NoDS_10K_GR | | Description Analysis Target Info Exposure View: | UK & US | | | | | | | | | |
| UK_US_TSv6_EQ_TC_10K_GR | Imported: 7/ | 25/2018 | | | Generated: | 7/13/2018 by | AIR Worldwide | | | | | |
| | Type: 10 | (with Historic and \ | Vorld Scenarios Los | s Market Sha | ires: | Not Generated | Generate | | | | | |
| | | | | | | | | | | | | |
| | Modified: No | | Exp | anded for M | ulti-Year Analysis: I | Not Expanded | Expand | | | | | |
| | | | | | | | | | | | | |
| | Model Info | Loss Info | | | | | | | | | | |
| | Model Info | | r 🔹 AIR Default | • Or | nes 🔻 | Generate Summ | ary Agg/Od | c: Aggregate | ▼ EP Ty | rpe: Return Per | riod 🔻 | |
| | Display C | Irrency: US Dolla | r ▼ AIR Default rate settings, then click Ge | | | Generate Summ | ary Agg/Od | cc: Aggregate | ▼ EP Ty | rpe: Return Pe | riod 🔻 | |
| | Display C | rency and exchange | | | | Generate Summ | ary Agg/Od 20 yr | cc: Aggregate | ▼ EP Ty 100 yr | rpe: Return Per 250 yr | riod ▼ 500 yr | 1000 yr |
| | Display C Assign cu | rency and exchange | | nerate Sumn | nary. | | | | | - | | · · · · · |
| TX_FL_NoDS_10K_GR TX_FL_TC_10K | Display C Assign cu Model Nan All Models | rency and exchange | rate settings, then click Ge | nerate Sumn | nary. AAL/EV | SD | 20 yr | 50 yr | 100 yr | 250 yr | 500 yr | 99,168,28 |
| | Display C Assign cur Model Nan All Models AIR Extra Tr | e | rate settings, then click Ge I for Europe | nerate Sumn # | AAL/EV 5,281,439 | SD 9,703,126 | 20 yr 21,851,536 | 50 yr 35,591,669 | 100 yr 47,873,086 | 250 yr 64,105,541 | 500 yr 81,920,518 | 99,168,28 6,093,88 |
| | Display C Assign cur Model Nan All Models AlR Extra Tr AlR Extra Tr | US Dolla rency and exchange e pical Cyclone Mode | rate settings, then click Ge | nerate Summ # 41 | nary. AAL/EV 5,281,439 167,854 | SD 9,703,126 481,433 | 20 yr 21,851,536 735,765 | 50 yr 35,591,669 1,421,151 | 100 yr 47,873,086 2,218,079 | 250 yr 64,105,541 3,353,829 | 500 γr 81,920,518 4,743,681 | 99,168,28 6,093,88 714,71 |
| | Display C Assign cur Model Nan All Models AIR Extra Tr AIR Extra tr AIR Earthqu AIR Earthqu | urrency: US Dolla rency and exchange e pical Cyclone Mode ske Model for Alaska | I for Europe | nerate Summ # 41 14 | AAL/EV 5,281,439 167,854 5,214 | SD 9,703,126 481,433 69,431 | 20 yr 21,851,536 735,765 0 | 50 yr 35,591,669 1,421,151 54,454 | 100 yr 47,873,086 2,218,079 144,127 | 250 yr 64,105,541 3,353,829 269,471 | 500 yr 81,920,518 4,743,681 419,832 | 99,168,28 6,093,88 714,71 3,547,53 |
| | Display C Assign cur Model Nan All Models AIR Extra Tr AIR Earthqu AIR Earthqu AIR Earthqu | urrency: US Dolla rency and exchange e pical Cyclone Mode ake Model for Alaska ake Model for Hawa | I for Europe | nerate Summ # 41 14 13 | AAL/EV 5,281,439 167,854 5,214 17,558 | SD 9,703,126 481,433 69,431 213,354 | 20 yr 21,851,536 735,765 0 0 | 50 yr 35,591,669 1,421,151 54,454 62,304 | 100 yr 47,873,086 2,218,079 144,127 371,029 | 250 yr 64,105,541 3,353,829 269,471 1,254,552 | 500 yr 81,920,518 4,743,681 419,832 2,314,266 | 99,168,28 6,093,88 714,71 3,547,53 62,400,57 |
| Sort: Date Installed - newest on top Katie_CombinedCLF Exercise4_Combined TX_FL_NoDS_10K_GR TX_FL_TC_10K | Display C Assign cur Model Nan All Models AIR Extra Tr AIR Earthqu AIR Earthqu AIR Earthqu AIR Hurrica | urrency: US Dolla rency and exchange e pical Cyclone Mode ske Model for Alaska ske Model for Hawa ske Model for the U | I for Europe | nerate Summ # 41 14 13 11 | AAL/EV 5,281,439 167,854 5,214 17,558 1,735,605 | SD 9,703,126 481,433 69,431 213,354 5,657,079 | 20 yr 21,851,536 735,765 0 0 8,996,163 | 50 yr 35,591,669 1,421,151 54,454 62,304 18,406,156 | 100 yr 47,873,086 2,218,079 144,127 371,029 28,168,768 | 250 yr 64,105,541 3,353,829 269,471 1,254,552 41,667,957 | 500 yr 81,920,518 4,743,681 419,832 2,314,266 52,695,220 | 1000 yr 99,168,28 6,093,88 714,71 3,547,53 62,400,57 27,209,58 95,674,38 |



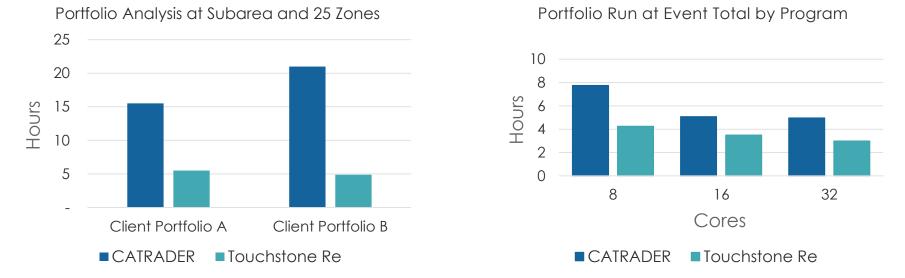
Expanded Loss Dashboard Shows More Views of Risk

| | | | | _ | | | | | | | | - | | | T | | |
|-------------------------------------|----------------------------------|----------------------|----------------|------------------|--------------|--------------|------------|----------------------|-----------------------------|--------------------|-----------------------------|---------------|--------------------|------------------------|------------|----------|----|
| < | Loss Result: L3 | _M28_SI_QS_0320035 | 83061 | | | | | | | | Displa | y Currency: | US Dollar | ▼ AIR De | fault 🔻 | Thousand | ls |
| Company Data | Program | Company | Contract | 100% | | ticipation 3 | Aggre | gate | Standard EP | | Value at Risk | Select Zone | (s) | T | | | |
| Programs | Select Layer(s) 🔻 | Net Retained | | Gross | Par | ticipation 4 | Occur | rence | EP Value | - 🍂 | | Select Peril | (s) | • | | | |
| Results | View By | Persp | ective | Net | Participatio | on | A | gg/Occ | | EP Type | | Zor | ne and Peril | | | | |
| Results | Summary EP Table - I | Result: L3_M28_SI_QS | 032003583061, | Program: US_Mod | els_L3Expos | ures_L3_M28 | SI_QS_0320 |)3548441 | | | | | | | | □ × | ĸ |
| Recent L3 M28 SI QS 032003583061 | Standard/TVAR 🔺 | Program/Layer 🔺 | Agg/Occ 🔺 | Perspective 🔺 | Peril 🔺 | AAL(EV) | SD | Investment Amount | Attachment Probability % | Expected Loss % | Exhaustion Probability % | 5% | 2% | 1% | 0.4% | 0 | h |
| 3_M11_SI_CATBOND_032003 | STD_EP | Program | AGG | Contract | All Perils | 3,086,765 | 2,464,294 | 0.00 | | | 0.00 | 7,682,653 | 9,878,741 | 11,810,925 | 13,931,601 | 16,80 | |
| | | | occ | Contract | All Perils | 1,539,363 | 1,522,652 | 0.00 | 0.00 | 0.00 | 0.00 | 4,235,951 | 5,954,871 | 7,769,716 | 10,194,095 | 12,26 ≡ | |
| | STD_TVAR | Program | AGG | Contract | All Perils | 5,526,874 | 2,486,031 | 0.00 | 0.00 | 0.00 | 0.00 | 10,315,051 | 12,765,738 | 14,776,911 | 17,571,447 | 20,25 | |
| | STD_TVAR | Program | OCC | Contract | All Perils | 3,021,178 | 1,813,109 | 0.00 | 0.00 | 0.00 | 0.00 | 6,379,676 | 8,581,739 | 10,463,348 | 13,208,802 | 15,52 + | |
| | • | | | | | | | | | | | | | | | • | |
| | Annual EP Chart - Res 2.000 % | sult: L3_M28_SI_QS_0 | 2003583061, Pr | ogram: US_Model: | s_L3Exposure | es_L3_M28_SI | | Event L | oss Summary Tab | le - Result: L3 | _M28_SI_QS_0320 | 003583061, Pi | rogram: US_N | lodels_L3Exp Contra | | 8_SI = × | |
| | 1.800 % | | - - | | | | | | g Type Year | Event ID | Peril Model | Compa | ny Loss | Program V | | gram E | |
| | 1.600 % | | | | | | | STC | 5945 | 40331 | WS 28 | 21,2 | 25,909 | 21,225,909 | 21,22 | - | 1 |
| | 1.400 % | | | | | | | STC | 3456 | 23289 | WS 28 | 19,6 | 63,816 | 19,663,816 | 19,66 | 3,816 | |
| | 1.200 % | | - 1 | | | | | STC | 1501 | 10154 | WS 28 | 18,6 | 572,650 | 18,672,650 | 18,67 | 2,650 | |
| | 1.000 % | | | | | | | STC | 822 | 5516 | WS 28 | 17,4 | 85,705 | 17,485,705 | 17,48 | 5,705 | |
| | 0.800 % | | | | | | | STC | | 68006 | WS 28 | | 379,567 | 17,379,567 | 17,37 | | |
| | | | | | | | | STC | | 32602 | WS 28 | | 40,875 | 17,040,875 | 17,04 | 0,875 | |
| | 0.600 % | | | | | | | | | | | | | | | | |
| | 0.600 % | | | | | | | STC STC | | 42446 | WS 28 | | 007,275 661,971 | 17,007,275 | 17,00 | | |



Touchstone Re Significantly Improves the Performance of Client Portfolio Run Times

Up to 4x as Fast as CATRADER when Run at Subarea by Programme with Zones



Note: Single program run times have generally improved but show variability based on exposures, analysis options

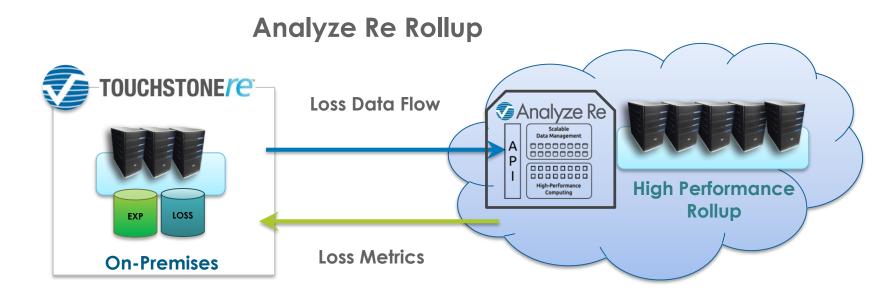
Confidential: For European Seminar Attendees Only

More than 1.5x as Fast as CATRADER

when Run at Event Total by Programme



Portfolio Rollup Powered by Analyze Re Will Significantly Improve the Speed of Analyses



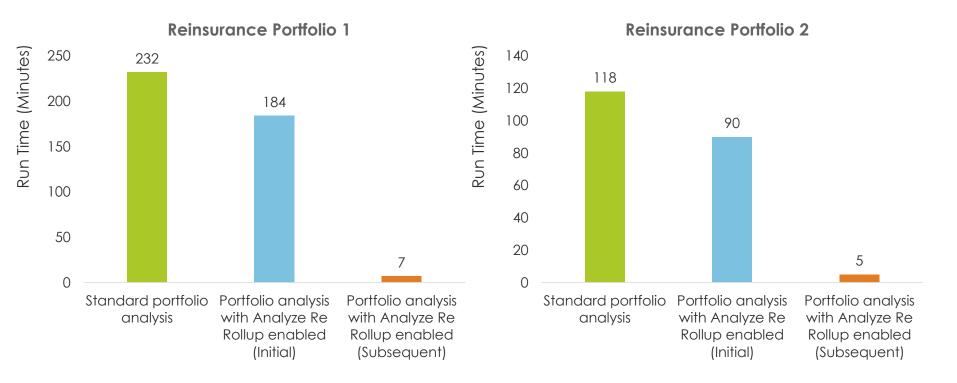


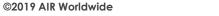
Implementing Analyze Re Rollup Will Be as Simple as Clicking a Checkbox

| | Portfolio: | MultiProgramType_032902327578 Analyze Re Rollup | | | | |
|---------------------------------------|--------------|---|------------------------|--|---|--|
| | Analysis Set | tings | | | | |
| oss Diagnostics | | | | | | |
| Portfolio Filter | Even | Event Set: | | World All Perils (10K Time Dep Hybri | | |
| Analysis Settings | | | | | | |
| Output Options Analysis Management | Dem | Demand Surge: | | 🔘 With 🔘 Without 💿 Program specific 🎤 | | |
| | | | | | | |
| | | erils | | | | |
| | | Earthquake 🎤 🛛 | | yclone 🗹 Severe Storm | ✓ Other Perils: ✓ Inland Flood | |
| | | Earthquake 💉 🛛 🖟 | ☑ Tropical C ☑ Wind | yclone <table-cell> Severe Storm 🕼 Severe Thunderstorm 🕼 Winter Storm</table-cell> | | |
| | | Earthquake 🎤 🛛 | | Severe Thunderstorm | Inland Flood | |
| | | Earthquake 💉 🛛 🖟 | | Severe Thunderstorm | ✓ Inland Flood ✓ Wildfire/Bushfire □ Terrorism ✓ Coastal Flood | |
| | | Earthquake 💉 🛛 🖟 | | Severe Thunderstorm | Inland Flood Wildfire/Bushfire Terrorism | |



Sample Portfolio Performance Improvements with Analyze Re Rollup







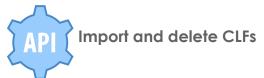
Automating Workflows with APIs



Touchstone Re APIs Automate Workflows











Submit program and portfolio loss analyses



Create, retrieve, edit, and delete programs



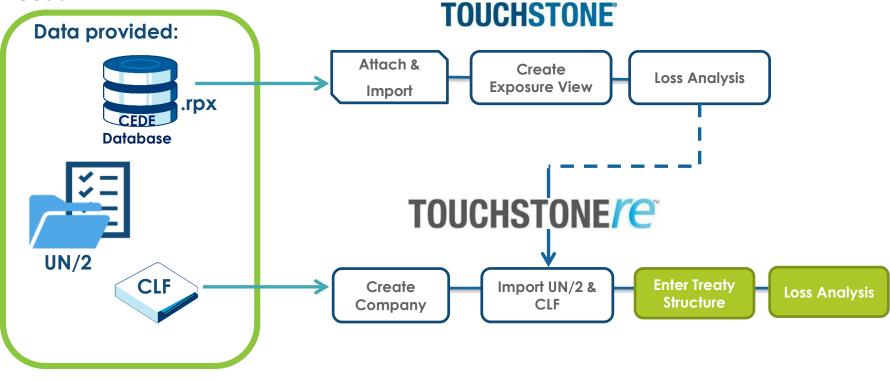




Calculate CLF loss market shares



Automating the Reinsurance Pricing Workflow -Adhering to Your View of Risk Cedant A





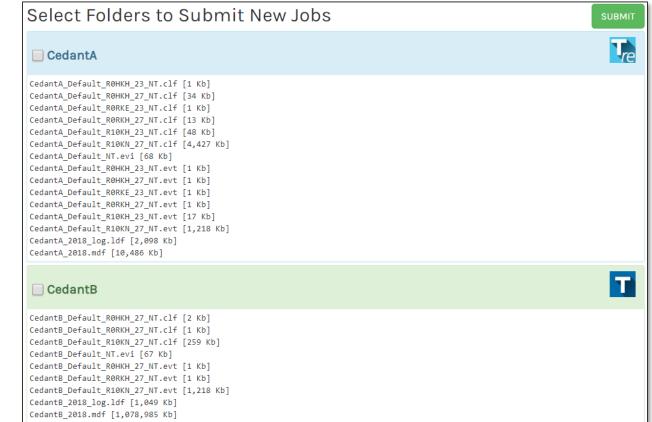
Automating the Reinsurance Pricing Workflow— Does the CLF Adhere to Your View of Risk?

Cedant A

| | Comment5 = Description | |
|----------------|-------------------------------------|----------------------------------|
| | Comment6 = Analysis Target Info | |
| | Comment7 = Exposure View: | Cedant A |
| Data provided: | Comment8 = Exposure View Filter: | Not defined |
| | Comment9 = * ApplyAsOfDate | : - |
| | Comment10 = Exposure Set(s): | 1 |
| | Comment11 = | AIRExposure_DemoDefault, CedantA |
| | Comment12 = Exposure Statistics | |
| | Comment13 = Total RV: | 1496947260001.97 |
| | Comment14 = o Hazard Models Options | |
| | Comment15 = Event Set Name: | 10K US AP (2017) - Standard |
| | Comment16 = Event Set Type: | Stochastic |
| | Comment17 = Event Filter. | Not defined |
| | Comment18 = Perils: | |
| | Comment19 = [] Multi-peril Cro | p |
| | Comment20 = [] Coastal Flood | |
| | [] Crop Hail | |
| | Comment22 = [x] Earthquake Shak | e |
| | Comment23 = [x] Fire Following | |
| | Comment24 = [x] Inland Flood | |
| | Comment25 = [x] Landslide | |
| | Comment26 = [x] Precipitation F | lood |
| | Comment27 = [] Pandemic | |
| | Comment28 = [x] Sprinkler Leaka | ge |
| .rpx | Comment29 = [x] Severe Thunders | torm |
| | Comment30 = [x] Storm Surge | |
| CEDE | Comment31 = [x] Wind | |
| | Comment32 = [] Terrorism | |
| Database | Comment33 = [x] Tsunami | |
| | Comment34 = [] Wildfire/Bushfi | re 📕 |
| | Comment35 = [x] Winter Storm | |



Sample API Solution – Select Data



Sample API Solution – Touchstone Re Company Created and CLF Imported

| [6] - CedantA | Completed |
|--|-----------|
| Import CLF - 100% | |
| *************************************** | |
| Cedant Name: CedantA | |
| 3/19/2019 9:14 AM | |
| *************************************** | |
| ***** | |
| Analysis Info | |
| ***** | |
| [3/19/2019 9:14 AM - 10K US AP (2018) - Warm SST Conditioned Hurricane: True [3/19/2019 9:14 AM - Storm Surge: True | |
| [3/19/2019 9:14 AM - Wind: True | |
| | |
| ****** | |
| Touchstone Re | |
| [3/19/2019 9:14 AM - Created new company: CedantA | |
| [3/19/2019 9:14 AM - Submitted import CLF: CedantA_Default_NT | |
| ***** | |
| Workflow Complete | |
| 3/19/2019 9:14 AM | |
| *************************************** | |
| 010 A ID Worldwide Confidentials For European Sominan Attendess Only | |

Sample API Solution – Run Through Touchstone

| [7] - CedantB | nning |
|--|-------|
| Loss - 61% | |
| ************************************** | |
| Cedant Name: CedantB | |
| 3/19/2019 9:14 AM | |
| *************************************** | |
| *********************************** | |
| Analysis Info | |
| *************************************** | |
| [3/19/2019 9:14 AM] - 10K US AP (2018) - Warm SST Conditioned Hurricane: False | |
| [3/19/2019 9:14 AM] - Storm Surge: True | |
| [3/19/2019 9:14 AM] - Wind: True | |
| ********************************* | |
| Touchstone | |
| *************************************** | |
| [3/19/2019 9:14 AM] - Attached CEDE database: CedantB_2018 | |
| [3/19/2019 9:14 AM] - Created new project: CedantB | |
| [3/19/2019 9:14 AM] - Submitted loss analysis: CedantB_2018_Default | |



Use Touchstone APIs to Build Integration





Advanced Loss Modifications



Build Your Custom View of Risk Using Touchstone Re's Advanced Loss Modifications

Event-Based Adjustment Factors

• Adjust losses based on events in the AIR catalogue by area and line of business

Program EP-Based Adjustment Factors

 Adjust ground-up losses for programs based on the EP curve for specific models



Event-Based Adjustment Factors Allow You to Customise Your View of AIR Models

Account for model variations discovered as part of your validation process

Incorporate new scientific findings that might alter model output prior to the release of an updated model

Account for secondary or sub-perils or special losses not included in the original

Investigate the sensitivity of model results

Apply safety loads for large events to develop a conservative approach to risk management



Admin Console Provides an Interface for Managing Event-Based Adjustment Factors

| Object Management < | Event Deced Ad | | | | | | | | (| | | |
|---------------------------------------|---|--------|---|---|--------------------------|-------------------------|----------------------|-------------------|----------|--|--|--|
| Aggregate Program Analysis Template | Event Based Adjustment Factors Object Management > Event Based Adjustment Factors | | | | | | | | | | | |
| Aggregate Portfolio Analysis Template | | Name | | | | | | | | | | |
| Zone Set Manager | 1 🗗 🏛 🕲 🗟 🖶 | | ription: | • • | | | | | H | | | |
| Event Based Adjustment Factors | Display: All Objects 🔹 | Dese | | | | | | | | | | |
| | Sort: Date Modified – newest 🔻 | Creat | ied: 03/28 | /2019 by AIR-WORLDWIDE\I61778 | | | | | | | | |
| | * New Event Based Adjustment F | Modi | Modified: 03/28/2019 by AIR-WORLDWIDE/01/78 | | | | | | | | | |
| | New Event Basea Adjustment F | | | | | | | | | | | |
| | | Filter | Models by Ever | t Set: World All Perils (10K Time Dep Hybrid) | • | | | Download Sample | Export (| | | |
| | | | | | | 1 | | - | | | | |
| | | | Model ID | 7 Model V AIK Hurricane Model for Hawaii | Model Version ⊽ 4.3.0 | Base Name ▼ 18_X_H23 | Factor By Area & LOB | ▼ Factor By Event | - | | | |
| | | | 27 | AIR North Atlantic Basinwide Hurricane Model | 21.0.0 | 19_X_H27 | | • | | | | |
| | | | 28 | AIR Winter Storm Model for the U.S. | 1.9.0 | 18_X_H28 | | • | | | | |
| | | | 30 | AIR Tropical Cyclone Model for Canada | 1.0.0 | 15_X_H30 | | • | | | | |
| | | | 31 | AIR Earthquake Model for the Pan-European Re | 3.1.0 | 18_X_H31 | | • | | | | |
| | | | 33 | AIR Earthquake Model for Southeast Europe | 1.0.0 | 13_X_H33 | | • | | | | |
| | | | 41 | AIR Extra Tropical Cyclone Model for Europe | 6.1.0 | 19_X_H41 | | • | | | | |
| User Administration | | | 42 | AIR Winter Storm Model for Canada | 1.0.0 | 15_X_H42 | | • | | | | |
| ຸໂຫຼ Global Defaults | | | 43 | AIR Severe Thunderstorm Model for Europe | 1.0.0 | 18_X_H43 | | • | | | | |
| 0 | | | 44 | AIR Severe Thunderstorm Model for Australia | 1.0.0 | 17_X_H44 | | • | | | | |
| Event Set Management | | | 51 | AIR Earthquake Model for Australia | 4.1.0 | 17_X_H51 | | • | | | | |
| Loss Defaults | | | 52 | AIR Earthquake Model for Japan | 6.3.0 | 17XH5214 | | • | | | | |
| License Management | | | 53 | AIR Earthquake Model for New Zealand | 4.0.0 | 19_X_T53TOT | | • | | | | |
| HPC Resource Management | | | 54 | AIR Earthquake Model for Southeast Asia | 3.1.0 | 17_X_H54 | | • | | | | |
| In Server Administration | | | 55 | AIR Earthquake Model for China | 1.2.0 | 07_X_H55 | | • | | | | |
| | | | 58 | AIR Earthquake Model for India | 1.0.0 | 16_X_H58 | | • | | | | |
| No Object Management | | | | | | | | | | | | |

Review Results With or Without Event-Based Adjustment Factors

| New Loss Analysis 2019 C | Cat Program Template: AIR Default Aggree | egate An 👻 |
|---------------------------------------|---|------------|
| | Program: 2019 Cat Program 🔹 🌶 | |
| | Analysis Settings | • |
| Loss Diagnostics Analysis Settings | Demand Surge: O With O Without O Program specific | * |
| Output Options Analysis Management | Perils | |
| | ✓ Earthquake | |
| | Event Date Filter | = |
| | Start Date: Program Specific User Specified: 01/01/2019 ~ | |
| | End Date: Program Specific User Specified: 12/31/2019 | |
| | Consider events from program inception date | |
| | IED Settings: 🛛 Use latest IED | |
| | EP Adjustments: O With O Without O Program Specific | |
| | Custom LOBs: O With O Without O Program specific | |
| | Event Based Adjustment Factor: | • |
| | Analysis Name: 2019 Cat Program - Loss Analysis | Run |



Programme EP-Based Loss Adjustments Enable You to Modify Losses Based on Your Knowledge of Loss Experience

Fine-tune model results to fit observed loss history

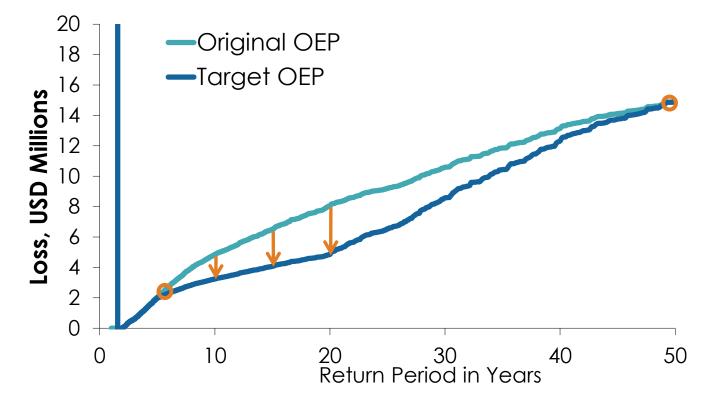
Adjust losses to match model results from an alternative model

Account for exposures that are dissimilar from AIR Industry Exposures

Apply special conditions that cannot be explicitly modelled



Example: Matching Modelled Losses with Your Ground-Up Loss Experience at Low Return Periods



Confidential: For European Seminar Attendees Only



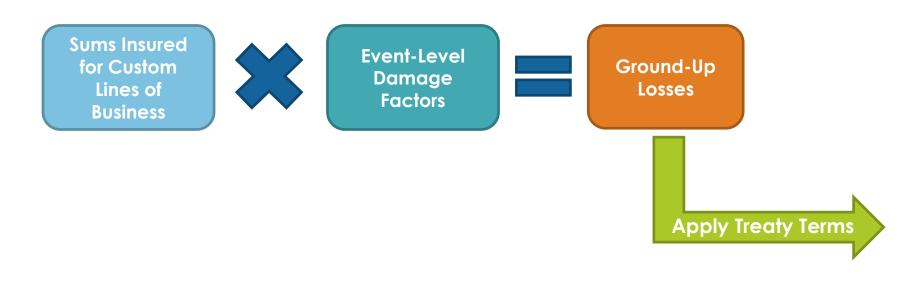
EP Adjustments Screen Enables You to Define Target Points on an EP Curve

| Program: 2019 | Cat Pro | gram | | | | | | | | | |
|--|-------------------|---|---------|-----------------------------------|-------|------------|--------------------|----------|-------------|--------------------------|--|
| Program Detail Program Type: Catastrophe Excess Currency Rate Table | of Loss | Inception Date: 01/01/2019 Save Terms in: | ▼ 12/31 | ion Date: /2019 r Terms in: | • | 1 | | IR-WORLD | WIDE\161778 | | Run Analysis Save |
| AIR Default | • | US Dollar Relationships EP A | ✓ US Do | | · | | | • | | | |
| Enable EP Adjus | stments Descri | ption | T | Modified | V | * | AIR Sev | vere Th | understorr | n Model for th | Copy from Program Reset All ? |
| 15 18 | | rthquake Model for pan Inland Flood Mc | | | | | Point | Return P | eriod (yr) | C DisplayValue | Adjustment Method: |
| 20 | | vere Thunderstorm I rricane Model for H | | Yes | | - | Point 1 Point 2 | | 10 15 | 3,022 4,005 | Adjustment Method: Amount Percent |
| 27 28 | | sinwide Hurricane N nter Storm Model fo | | | | | Point 3 Point 4 | | 20 | 4,888 | Target Curve: Agg EP Occ EP |
| 30 31 | | opical Cyclone Mode rthquake Model for | | | | | | | | | Scaling Method: Scale |
| 33 41 | | rthquake Model for tra Tropical Cyclone | | | | | | | | | RP Interval Min: RP Interval Max: |
| 42 2019 AIR World | | nter Storm Model fo | | onfidential | : Foi | - r Eur | opean Se | eminar A | .ttendees O | nlv | 5 50 49 |

Aggregate Model Builder



Use Aggregate Model Builder to Develop Loss Estimates from Any Type of Risk





Custom Models Can Be Applied to Capture Risk Not Covered by Traditional Models

| 🏬 Administration Console | | | | | | | | | | | | • × |
|--|--------|--------------|-------------|------------------|----------------|------------|----------|------------|-------------|--------|------------|------|
| Event Set Management | 2 | Model | Manage | ment | | | | | | | | 0 |
| Event Set Management | | Event Set Ma | anagement > | Model Management | | | | | | | | 0 |
| Model Management | Custor | n Models AIF | Models | | | | | | | | | |
| | | | | | | | | • | - Ih | | A 0 | ŵ |
| | | | | | | | | C New | Download | Export | Edit Clear | |
| | | Model ID 🛛 | Model V | Model Version マ | Description V | D 11 | D · | | | | | |
| | | | | | | Peril ⊽ | Region V | - | Factor File | | | 7 |
| | | 203 | Brazil-EQ | 1.0.0 | Brazil-EQ | Earthquake | Brazil | 203_Brazil | _40LOBsDFF. | DFF | | • |
| Ser Administration | 2 | 204 | Portugal F | 1.0.0 | Portugal Flood | Flood | Portugal | | | | | • |
| ្សា Global Defaults | | | | | | | | | | | | |
| C Event Set Management | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| Loss Defaults | | | | | | | | | | | | |
| 📌 License Management | | | | | | | | | | | | |
| HPC Resource Management | | | | | | | | | | | | |
| Server Administration | | | | | | | | | | | | |
| ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~ | • | | | | | | | | | | | • |
| Object Management | | | | | | | | | | | Г | |
| | | | | | | | | | | | L | Save |
| | | | | | | | Cm | eate | Cancel | | | |
| ©2019 AIR Worldwide | | | Confider | ntial: | | | CR | Cate | CallCel | | 52 | |

Custom Models Can Be Applied to Capture Risk Not Covered by Traditional Models

| 🗽 Administration Conso | le | | | | | | [|] |
|------------------------|---------------------------------------|--------------|--------------------|------------------|-----------------------|--------------|---|--------------------------------|
| Event Set Management | K Rodel I | Managen | nent | | | | | |
| Event Set Managemer | New Portfolio Loss Analysis | | | | | | Terr | plate: AIR Default Aggregate A |
| Model Management | | Portfolio: | MultiProgramType_(| 032801156991 | | • | Analyze Re Rollup | |
| | | Analysis Set | tings | | | | | (|
| | Loss Diagnostics | | | | | | | |
| | Portfolio Filter Analysis Settings | Even | t Set: | World All | l Perils & Custo | om Models 10 | K · | • |
| User Administratio | Output Options Analysis Management | Dem | and Surge: | With | Without | Program | specific 🎤 | |
| Global Defaults | Analysis Management | | | Tropical Cyclone | Severe Storm | | ✓ Other Perils: | |
| License Manageme | | | Earthquake Shake | Wind | Severe The Winter Sto | understorm | Inland Flood Wildfire/Bushfire Terrorism | |
| Server Administrati | | | | | | | Coastal Flood | |
| Object Manageme | | | | | | | Crop Hail | |
| ©2019 AIR Wo | rldwide | Confidenti | al: | | | Create | Cancer | |

Summary of New Features

Touchstone

- Sequel Impact integration
- Run prior model version
- Performance enhancements
- ALERT hazard information
- Project import/export
- APIs

Touchstone Re

- New import functionality
- Enhanced migration tool
- Complex reinsurance structures
- Analyze Re Portfolio Rollup
- Advanced loss modification
- Aggregate Model Builder
- APIs



Touchstone and Touchstone Re Release Timeline



Note: V8 CLFs/DLFs from 2020's release will not be compatible in Version 21 of CATRADER



Questions?



