

# AIR Reinsurance Submission Pack Wizard in Touchstone

Preparing exposure and loss data for analyzing a cedant's reinsurance submission or for sending your submission to brokers and reinsurers is easier than ever before with the Reinsurance Submission Pack Wizard in Touchstone®.

The Reinsurance Submission Pack Wizard was designed to ensure data fidelity when managing reinsurance submissions—whether you are bringing them in or delivering them to other organizations—by automating and streamlining the process of importing and exporting the data in Touchstone. No longer will you have to worry about the business delays associated with sending or receiving incompatible files within a reinsurance submission.

## For Cedants & Brokers:

With adoption of Touchstone continuing to grow, demand for exposure and loss data in AIR's formats is increasing.

The Reinsurance Submission Pack Wizard helps cedants and brokers meet this demand by intelligently packaging all the files required for analysis of a reinsurance submission. By using the Wizard, you can be confident that reinsurers are working with the right information.

Through an easy and intuitive process, the Wizard will prepare a submission to include the required files.

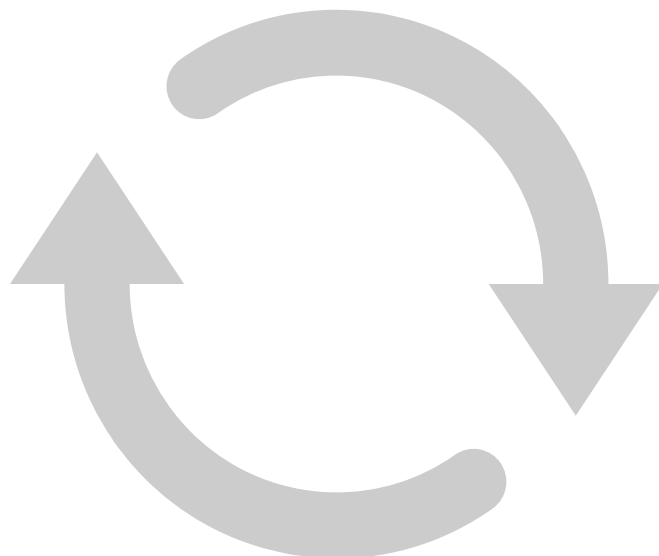
## For Reinsurers:

Making intelligent, analytically driven decisions about reinsurance submissions requires gathering as much data as possible. AIR has seen large disparities in the completeness of modeling data that reinsurers receive, so we've developed the Reinsurance Submission Pack Wizard to help you avoid being at an information disadvantage.

Not only does the Wizard collect all the information you need but it also enables fast and accurate analyses of all this data by automatically creating the necessary exposure views and attaching reinsurance terms once imported into Touchstone.

Make sure to ask your brokers to deliver AIR data prepared using the Reinsurance Submission Pack Wizard to guarantee all submissions contain the required files.

*Please see other side for details.*



## Files the Wizard Can Generate:

CEDE™ 2.0	CLF
<ul style="list-style-type: none"> <li>– AIR detailed (location-level) exposure database for use with Touchstone</li> <li>– CEDE 2.0 databases reduce import time associated with using comma-separated files</li> <li>– Touchstone users should always obtain a CEDE 2.0 database to review a company’s detailed exposure data</li> <li>– A CEDE 2.0 database is available for any company for which you are already receiving a Company Loss File (CLF™) or UNICEDE®/2 file</li> <li>– The Reinsurance Submission Pack Wizard will create the CEDE 2.0 database from the exposure view that the loss analysis targeted, ensuring compatibility</li> </ul>	<ul style="list-style-type: none"> <li>– Detailed loss analysis results, exported from Touchstone for use in CATRADER®</li> <li>– By using detailed (location level) loss results from CLFs—versus aggregate exposure data from UNICEDE/2 files—analyses will be based on the company’s actual locations, building characteristics, and policy terms rather than on industry averages</li> </ul>
REINSURANCE TREATY (.RPX) FILES	UNICEDE/2
<ul style="list-style-type: none"> <li>– Reinsurance treaty information for use with Touchstone</li> <li>– Includes portfolio level per-risk, surplus share, and quota share treaty terms</li> </ul>	<ul style="list-style-type: none"> <li>– Aggregate exposure (i.e., county or CRESTA) file for use in CATRADER</li> <li>– Can be exported from Touchstone</li> <li>– CATRADER users should always obtain UNICEDE/2 files in addition to CLFs to review a company’s exposure data and to perform sensitivity testing of detailed loss results</li> </ul>

**To learn more, please contact your AIR representative or visit us at:**  
<http://www.air-worldwide.com/Software-Solutions/Touchstone/>

### ABOUT AIR WORLDWIDE

AIR Worldwide (AIR) provides risk modeling solutions that make individuals, businesses, and society more resilient to extreme events. In 1987, AIR Worldwide founded the catastrophe modeling industry and today models the risk from natural catastrophes, terrorism, pandemics, casualty catastrophes, and cyber attacks, globally. Insurance, reinsurance, financial, corporate, and government clients rely on AIR’s advanced science, software, and consulting services for catastrophe risk management, insurance-linked securities, site-specific engineering analyses, and agricultural risk management. AIR Worldwide, a Verisk (Nasdaq:VRSK) business, is headquartered in Boston with additional offices in North America, Europe, and Asia. For more information, please visit [www.air-worldwide.com](http://www.air-worldwide.com).