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Introduction

Every year since 2012, AIR Worldwide (AIR) has published a report on extreme event risk from a global perspective.¹ This global risk profile is assessed by way of AIR's global industry exceedance probability (EP) curve, which puts into context years with high insured losses such as 2011.² In fact, 2017 offers a powerful reminder that the insurance industry and other stakeholders must never be complacent. The year opened with U.S. insurers having to deal with large losses from severe thunderstorms in Q1 and Q2. Hurricane Harvey broke the 12-year major U.S. hurricane drought in August and caused record-breaking rainfall and massive flooding in Houston. Harvey was followed closely by two more major hurricanes, Irma and Maria, which ravaged the Caribbean. In addition, M8.1 and M7.1 earthquakes struck Mexico in September, causing severe damage, and the wildfire siege of California's wine country in October caused losses greater than many thought possible. After a decade of below-average losses (apart from the aforementioned 2011), 2017 will surely remind not just newcomers to the industry, but even those who have spent their careers assessing and managing catastrophe risk, that preparing for large losses *before* they occur is critical to continued solvency and resilience.

The 2017 edition of AIR's white paper "Global Modeled Catatrophe Losses" bases its global loss metrics on AIR's latest suite of models, including new models and updates released during 2017, as well as updated industry exposure databases (IEDs). The paper includes AIR's presentation of global EP metrics on both an insured and insurable basis, where insurable loss metrics include all exposures eligible for insurance coverage assuming standard limits and deductibles, regardless of whether they are actually insured.³ For regions and perils covered by catastrophe models, this difference presents not only potential business growth opportunities for the insurance industry to offer essential protection to vulnerable home- and business-owners, but a responsibility to act.

Such a difference was especially evident this year when Hurricane Harvey struck Texas, for example. While the United States has good insurance penetration generally, the damage caused by Harvey's flooding was largely uninsured. Similarly, the M8.1 and M7.1 earthquakes that struck Mexico in September highlighted the large difference between insured and insurable earthquake-related losses not only in that country but also the U.S. — specifically in California where, if the "Big One" were to occur, 80% of the losses would be uninsured.⁴ Thus the difference between insured and insurable losses is a problem not limited to developing countries.

⁴ The "Big One" alluded to is an M7.9 earthquake similar to the 2008 ShakeOut scenario that ruptures 73 segments of the San Andreas fault.



¹ Previous EP curve papers: "Taking a Comprehensive View of Catastrophe Risk Worldwide: AIR's Global Exceedance Probability Curve" (2012), "AIR's 2013 Global Exceedance Probability Curve" (2013), "AIR's 2014 Global Exceedance Probability Curve" (2014), "2015 Global Modeled Catastrophe Losses" (2015), and "2016 Global Modeled Catastrophe Losses" (2016).

² Catastrophes in 2011 include the Tohoku earthquake in Japan, major severe thunderstorms across the U.S., earthquakes in New Zealand, and floods in Thailand.

³ Insurable loss metrics for Japan were calculated using 100% limits for typhoon and earthquake.

Also discussed in the 2017 update are global economic losses from catastrophes, which can vastly exceed insured losses depending on the region and peril. This "protection gap"—the difference between economic and insured losses—highlights the significant burden that society faces when a disaster strikes. For the insurance industry, the protection gap can spur innovation in product development. In the public sector, governments are recognizing the importance of moving from reactive to proactive risk management, especially in countries where a risk transfer system is not well established. Understanding the protection gap can help governments assess the risks to their citizens and critical infrastructure, and develop risk-informed emergency management, hazard mitigation, and public risk financing strategies to enhance global resilience and reduce the ultimate costs.

AIR is uniquely qualified to provide the global industry, financial institutions, governments, and nongovernmental organizations with the insightful view of risk presented in this paper for the following reasons:

- AIR develops and maintains a detailed IED—including counts, replacement values, and physical attributes of insurable properties—for each modeled country.⁵ These IEDs serve as the foundation for all modeled industry insured and insurable loss estimates and make the generation of a global industry EP curve a straightforward task.⁶
- AIR's year-based simulation approach to generating the stochastic catalogs included in its models enables model users to determine the probability of various levels of loss for years with multiple catastrophic events, across multiple perils and multiple regions.
- AIR models the risk from natural catastrophes and other perils (including pandemic, terrorism, cyber, and casualty) in more than 100 countries, affording AIR a truly global perspective.⁷

Industry insured losses can and do occur as a result of perils and in regions for which AIR does not yet provide models; these losses are not included in AIR's global estimates. AIR, however, is committed to continually expanding model coverage and is engaged in an aggressive model development program.

⁷ Modeled losses for pandemic , cyber, and casualty are not included in the analyses for this paper; modeled losses for terrorism and agricultural risk are included.



⁵ AIR has developed and maintains IEDs for all modeled countries with the following exceptions: Brazil, Brunei, Malaysia, and Thailand.

⁶ For countries with IEDs that were not updated in 2017, index factors were applied to calculate the global aggregate average annual loss (AAL) and exceedance probability loss metrics for both insured and insurable losses in this report.

Industry Exposure Databases Give AIR Unique Global Risk Insight

AIR builds its industry exposure databases (IEDs) from the bottom up, compiling detailed data about risk counts, structure attributes (parameters that greatly influence the ability to withstand high winds, ground motion, and flood depth), and replacement values, as well as information on standard policy terms and conditions. AIR then validates key attributes of the database through a

top-down approach, using aggregate data from multiple additional sources. Coupling these approaches results in aggregated industrywide IEDs that are both objective and robust.

High-resolution IEDs for modeled countries — and a straightforward and intuitive cataloggeneration process — enable AIR to provide insight into the likelihood of different levels of loss on a global scale. In some regions, lack of current data, data access, and poor data quality can pose challenges to IED development and maintenance. In such cases, index factors are created using demographic data from additional sources and employed to project the data forward.

Learn more about the development, maintenance, advantages, and critical role of IEDs in reliable catastrophe modeling in "<u>Modeling Fundamentals: AIR Industry Exposure Databases.</u>"



Exceedance Probability Metrics

Insured and Insurable Losses

The global aggregate average annual loss (AAL) and exceedance probability loss metrics for 2017 include results from three new models introduced this year (Australia severe thunderstorm, Japan inland flood, and Canada crop hail), and reflect changes in risk as a result of updated models (U.S. earthquake, including tsunami and landslide; Canada earthquake; U.S. hurricane including offshore assets; Australia bushfire; Australia tropical cyclone; Australia earthquake; Japan typhoon; Japan earthquake; and China MPCI); they also comprise updates to AIR's industry exposure databases for Australia, Japan, and the U.S.

Results from AIR's probabilistic U.S. inland flood model have been included in the insurable loss metrics presented in this paper, but excluded from the insured loss metrics because of the high uncertainty in insurance take-up rates for the flood peril.⁸

Global insured AAL and key metrics from the aggregate exceedance probability (EP) curve from 2012–2017 are presented in Table 1.

		AGGREGATE EP LOSS (USD Billion)				
YEAR	AAL (USD BILLION)	1.0% (100-year return period)	0.4% (250-year return period)			
2012	59.3	205.9	265.1			
2013	67.4	219.4	289.1			
2014	72.6	231.5	292.5			
2015	74.4	232.8	304.8			
2016	80.0	252.9	325.3			
2017	78.7 (Insurable: 167.2)	246.9 (Insurable: 602.7)	325.3 (Insurable: 952.3)			

Table 1. Key insured loss metrics from AIR's global industry EP curve for all regions and perils.(Source: AIR)

⁸ For the analyses in this document, model results from the AIR Inland Flood Model for the United States were not incorporated in the average annual *insured* loss calculations because reliable information on U.S. flood insurance take-up rates in the private sector is not available. We will consider including results from the AIR U.S. inland model in future white papers as flood take-up rate information improves.



Average annual insured losses and the metrics from the aggregate insured EP curve—for all regions and perils modeled by AIR—have increased since the first white paper was published in 2012. (The careful reader will note that insured losses for Asia have dropped since last year's analysis; this change is due to revised take-up rates for the China Multi-Peril Crop Insurance (MPCI) model.) This rise in AAL is expected; it reflects both increases in the numbers and values of insured properties in areas of high hazard and the inclusion of regions and perils for which new models are now available.

The insurable loss metrics include all exposures eligible for insurance coverage, regardless of whether they are actually insured. They represent the total damage minus deductibles and limits, assuming 100% insurance take-up.⁹ On a global basis, modeled insurable AAL is nearly twice as high as the insured AAL; global insurable losses at the 1.0% and 0.4% exceedance probabilities are nearly 250% and 300% of the insured, respectively.

A breakdown of contribution to global AAL by region and key aggregate EP metrics by region appears in Table 2. The difference between insured and insurable loss is most pronounced in Asia, where insurance penetration remains very low.

	AAL (USD BILLION)		AGGREGATE EP LOSS (USD BILLION)			
	Insured	Insurable	1.0% (100-year return period)		0.4% (250-year return period)	
REGION			Insured	Insurable	Insured	Insurable
Asia	11.0	47.2	61.1	416.8	83.6	834.5
Europe	11.1	17.8	61.5	110.9	86.2	159.7
Latin America (the Caribbean, Central America, South America)	4.8	8.9	39.7	69.9	53.9	91.1
North America (Canada, the United States, Bermuda, Mexico)	48.8	89.9	208.6	323.9	279.7	418.3
Oceania	3.0	3.4	23.8	26.8	36.5	40.9
All exposed areas*	78.7	167.2	246.9	602.7	325.3	952.3

 Table 2. Insured and insurable AAL and EP metrics, by region, based on AIR's global suite of models, including those introduced or updated in 2017. (Source: AIR)

*Note that aggregate EP losses are not additive, as noted in the box "Understanding the Exceedance Probability Curve."

⁹ In cases where index factors were applied to derive insured loss metrics, those same index factors were applied to obtain comparable insurable loss metrics, which can result in take-up rates that exceed 100%.



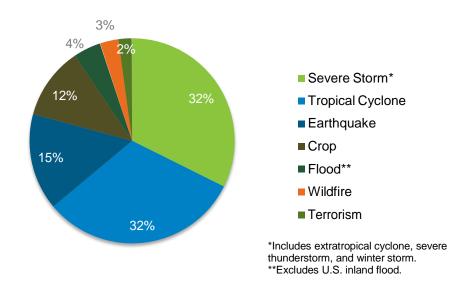


Figure 1 shows the contribution to global insured AAL by peril.



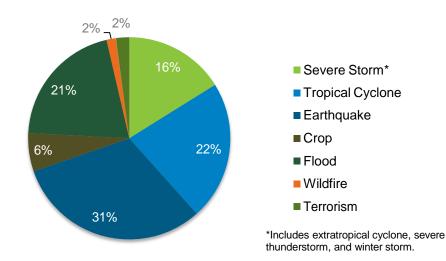


Figure 2 shows the contribution to global insurable AAL by peril.

Figure 2. Contribution to global insurable AAL by peril for all regions. (Source: AIR)

It is important to note that AAL represents average expected losses over a long period of time, not what would be expected in any given year. As reflected in AIR's stochastic catalogs, global aggregate losses in any given year may comprise a few large loss events in peak regions or lower losses from multiple perils across multiple regions; what is certain is that they are unlikely to look like the long-term AAL breakdowns shown in Figure 1 and Figure 2.



Understanding the Exceedance Probability Curve

To meet the diverse needs of model users, AIR's catastrophe models provide a wide range of modeled loss output. One of the most commonly used outputs is a distribution of potential losses with the associated

probabilities of exceedance. These exceedance probability (EP) curves—which can be specific to peril, region, or line of business—quantify the risk profile for whole portfolios or individual risks and can be used to inform a variety of risk management decisions.

Understanding how AIR develops its stochastic catalogs of simulated events helps one understand how the EP curves are generated. To create a stochastic catalog for a given peril, scientists first gather information on historical events from a comprehensive range of sources. This data is then used to infer what can happen in the future; that is, to indicate where and how frequently certain types of events are likely to occur and how large or severe the events are likely to be. A 10,000-year hurricane catalog, for example, contains 10,000 potential scenarios for tropical cyclone activity in an upcoming year. Importantly, although the simulated events have their basis in historical data, they extend beyond the scope of past recorded experience to provide the full spectrum of future potential catastrophe events.

To generate the EP curves, first an AIR catalog is run against the portfolio of exposures. Next, the loss for each event in each modeled year is calculated. (Some modeled years will have multiple events, some a single event, and some no events.) Then modeled years are ranked from highest loss to lowest loss, based on loss figures calculated for either *occurrence* loss (based on the largest event loss within each modeled year) or *aggregate* loss (based on the sum of all event losses of each modeled year).

Finally, EPs corresponding to each loss—occurrence or aggregate—are calculated by dividing the rank of the loss year by the number of years in the catalog. Thus for a 10,000-year catalog, the top-ranked (highest loss) event would have an EP of 0.0001 (1/10,000) or 0.01%, the 40th-ranked event an EP of 0.004 (40/10,000) or 0.40%, the 100th-ranked event an EP of 0.01 (100/10,000) or 1.00%. The return period for a loss level equals the inverse of EP: EPs of 0.01%, 0.40%, and 1.00%, for example, correspond to 10,000-, 250-, and 100-year return periods.

Model users should keep in mind that EP metrics provide the probability of a certain *size* loss, not the probability that a specific *event* or *events* will occur. Also, the probability of an event or events occurring exactly as modeled (or the exact recurrence of a historical event) is virtually zero, although a wide range of event scenarios may cause a similar level of loss.

Average annual losses (AALs) for exposed areas—such as the regions listed in Table 2—can be summed because the region figures were calculated by averaging losses across all modeled years. Aggregate EP losses are not additive and thus—again referring to Table 2—do not equal the sums of the regional aggregated EPs.

To read more about how exceedance probability curves are constructed and how they should be interpreted, see the articles "<u>Modeling Fundamentals: What Is AAL?</u>" and "<u>Modeling Fundamentals: Combining Loss Metrics</u>."



Economic Losses

Global economic losses include insured and insurable losses, as well as losses from non-insurable sources, which may include infrastructure and lost economic productivity. Comparing insured losses with economic loss estimates for natural disasters since 1990 (as reported by Swiss Re, Munich Re, Aon Benfield, AXCO, Lloyd's, and the Insurance Bureau of Canada), AIR has determined that global insured losses make up about a quarter of global economic losses on average, when trended to 2015 dollars. Based on AIR's modeled global insured AAL, this would correspond to an economic AAL of more than USD 343 billion.

On a regional basis, the percentage of economic loss from natural disasters that is insured varies considerably (Table 3). In North America, for example, about 40% of the economic loss from natural disasters is insured, while in Asia and Latin America, insured losses account for only about 9% and 14% of economic losses, respectively, reflecting the very low insurance penetration in these regions. The portion of economic losses that is insured also varies significantly by peril. For example, in the United States, windstorm coverage is near universal, while take-up for flood and earthquake is low, as these perils are typically excluded from standard homeowner's policies. In other countries, like France, coverage for natural catastrophes (including flood and earthquake) is compulsory, and the disparity between the perils in the portion of economic losses that is insured is much less pronounced.

REGION	INSURED AAL (USD BILLION)	PERCENTAGE OF ECONOMIC LOSSES ESTIMATED TO BE INSURED	ECONOMIC AAL (USD BILLION)
Asia	11.0	9%	122.2
Europe	11.1	22%	50.6
Latin America (the Caribbean, Central America, South America)	4.8	14%	34.2
North America (Canada, the United States, Bermuda, Mexico)	48.8	38%	128.4
Oceania	3.0	37%	8.2
All exposed areas	78.7	19%	343.6 (sum of regional losses)

Table 3. Insured and economic AAL by region. Note that there is considerable uncertainty in the estimated percentage of economic losses that is insured, which partly stems from uncertainty in reported economic losses for actual catastrophes. (Source: AIR)

The sizable difference between insured and economic losses — the protection gap — represents the cost of catastrophes to society, much of which is ultimately borne by governments. Increasing insurance penetration can ease much of the burden, while providing profitable growth opportunities for the insurance industry. In situations where insurance is not feasible or cannot be offered at an affordable price, catastrophe modeling can be used to inform emergency management, hazard mitigation, public disaster financing, risk pooling, and other government-led risk and loss mitigation initiatives to enhance global resilience.



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Using the same techniques that were used to quantify the protection gap on an AAL basis, the insured and economic losses for each region at the 1% exceedance probability (the 100-year return period) can be calculated. The difference between economic and insured losses — the uninsured losses — includes all of the potential losses covered in the insurable loss figures from AIR's models that were cited in Table 2 and, in addition, losses that extend beyond the models' scope, including estimates of damage to roads, bridges, railways, and sewers, as well as the global electrical and telecommunications networks and other infrastructure (Figure 3). Looking at this metric reinforces the need for additional risk financing solutions.

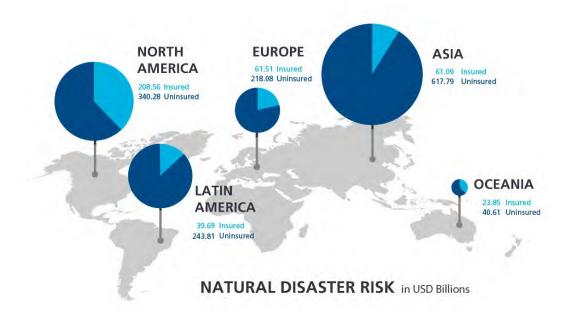


Figure 3. The gap between insured and total economic losses (the sum of insured and uninsured losses), by region, at the 1% exceedance probability (100-year return period) level. (Source: AIR)

To help close the protection gap, AIR launched a <u>Global Resilience Practice</u> in 2016 that provides risk assessment and mitigation solutions to governments and non-governmental organizations. AIR is actively supporting many such initiatives through work with organizations such as the World Bank and the Insurance Development Forum, and its support of efforts such as OpenQuake—an open source modeling platform initiative led by the Global Earthquake Model. And as government organizations become more familiar with probabilistic catastrophe models, they are beginning to embrace them, as the Federal Emergency Management Agency did this year when it licensed AIR's Inland Flood Model for the U.S.



Non-Modeled Sources of Insured Loss

Industry insured losses can and do occur from perils and in regions that AIR does not currently model.¹⁰ Those losses are therefore not included in AIR's global insured estimates. (See "<u>AIR Models by Peril and Region</u>" for a comprehensive listing of AIR's model coverage.) If all losses could be modeled and included in AIR's calculations, the aggregate insured loss figures at given EPs would be slightly higher; likewise, the EPs associated with given loss figures would be slightly higher.

AIR's current suite of models—which covers perils in more than 100 countries—captures catastrophe events responsible for 86% of worldwide insured losses for the 16-year period from 2000 through 2016, as shown in Figure 4.

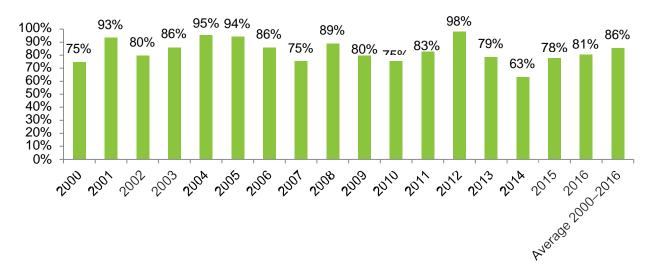


Figure 4. The percentage of reported insured losses covered by AIR's current suite of models, 2000– 2016. (Source: AIR, Swiss Re, AXCO, Munich Re, PCS, Aon Benfield, PERILS)

As indicated in Figure 4, AIR models covered 82% of the global reported insured losses for 2016. The Fort McMurray wildfire in Canada accounted for USD 2.9 billion in non-modeled insured losses — a region slated for inclusion in a future update of AIR's wildfire model. Additional significant sources of non-modeled insured losses during 2016 include a flood event in France, a drought in China, and severe thunderstorms in western Europe, each of which caused around USD 1 billion in insured loss. The accumulation of these events, in addition to smaller non-modeled events that occurred in 2016, contributes greatly to worldwide annual non-modeled sources of loss.

¹⁰ AIR provides modeling tools that can help companies understand the risk from non-modeled sources of loss. With these tools, companies can analyze accumulations of risk anywhere in the world; import hazard footprints; and calculate their risk using custom damage ratios. This helps organizations achieve an integrated view of enterprisewide exposure to catastrophe risk.



To better serve the needs of the industry, AIR continues to expand into previously non-modeled regions and perils through an ambitious model development program and research roadmap. Models on the roadmap include the industry's first probabilistic cyber model (AIR released a deterministic cyber risk model in 2017); expansions of our U.S. wildfire and Central European flood models; updated European extratropical cyclone, China typhoon, and New Zealand earthquake models; and a new multiple-peril crop insurance (MPCI) model for Canada. Expansion into new frontiers of risk is also under way:

- With the addition of <u>Arium</u> probabilistic casualty models, the domino effect of <u>liability risk</u> can be modeled across all types of businesses to assess potential losses that can be slow to accumulate and impact multiple industries in today's interconnected global economy
- Climate change remains an active area of research, and all AIR models reflect the current climate to better represent today's risk
- AIR offers advanced solutions on a consulting basis for managing accumulations associated with supply chain
- Terrorism risk can be assessed and managed worldwide through the deterministic modeling capabilities offered through the AIR model
- AIR is developing a life and health platform to streamline the assessment and management of this dynamic risk, which evolves as global connectivity grows, animal habitats alter, medical advancements continue, the population ages, and the climate changes

Conclusion: The Importance of a Global View

Since 2012, when AIR first published our analysis of global risk, our coverage of modeled countries and perils has grown with each year; thus the modeled risk profile changes every year to reflect the increased coverage. The actual distribution of risk remains relatively consistent on a regional basis, and the risk in general continues to increase as properties continue to be built in areas of high hazard. Through the years, Asia has remained the region with the largest proportion of uninsured risk due to relatively low insurance penetration and, in some cases, nascent insurance markets. However, a substantial insurance gap exists in the United States as well, especially in the areas of flood and earthquake.

Since catastrophe risk can threaten a company's financial well-being, companies operating on a world stage need to understand their risk *across* global exposures to ensure they have sufficient capital to survive years of very high loss. Understanding—and *owning*—this risk requires knowing both the likelihood of high-loss years and the diversity of events that could produce such losses. In addition, companies with global exposures and an expanding global reach should prepare for the possibility that future catastrophes will produce losses exceeding any historical amounts.

Companies that evaluate loss on a global scale, rather than regionally or even nationally, should always look at more than one peril (or one region) to assess the risk at a given exceedance probability (EP). If a company considered only its worst single peril, it could severely understate risk at a given EP because for a given modeled year losses from a combination of other events (different perils in different regions) likely would



equal or exceed the worst single peril. As discussed in the "Understanding the Exceedance Probability Curve" box, EP curves can be developed for both occurrence (based on the largest loss event in each catalog year) and aggregate (based on the sum of all loss events in each catalog year). Aggregate EP is a far better measure of portfolio risk.

By providing both global insured and insurable loss estimates based on the EP curve, the need to better understand the risk becomes evident; the difference between covered and eligible exposures suggests areas of potential profitable growth in markets already identified as vulnerable to catastrophic events. Examination of economic and insured losses reveals how wide the protection gap is and how sizable losses are for societies after a catastrophe, which can inform risk mitigation, public risk financing, and emergency management to enhance global resilience and better prepare society for the ultimate costs.

With the insight provided by AIR's global suite of models, companies can pursue profitable expansion in a market that is ever more connected, and amid regulatory environments that are increasingly rigorous. The ability to take a comprehensive, global view can give insurers and reinsurers greater confidence that the risk they have assumed is risk they can afford to take. The global EP curves generated with AIR software give companies the knowledge with which to benchmark and manage catastrophe risk in more than 100 countries worldwide.



About AIR Worldwide

AIR Worldwide (AIR) provides risk modeling solutions that make individuals, businesses, and society more resilient to extreme events. In 1987, AIR Worldwide founded the catastrophe modeling industry and today models the risk from natural catastrophes, terrorism, pandemics, casualty catastrophes, and cyber attacks, globally. Insurance, reinsurance, financial, corporate, and government clients rely on AIR's advanced science, software, and consulting services for catastrophe risk management, insurance-linked securities, site-specific engineering analyses, and agricultural risk management. AIR Worldwide, a Verisk (Nasdaq:VRSK) business, is headquartered in Boston with additional offices in North America, Europe, and Asia. For more information, please visit www.air-worldwide.com.

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